# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

# **FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF

For the quarterly period ended March 31, 2007

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File No. 001-09818

# ALLIANCEBERNSTEIN HOLDING L.P.

(Exact name of registrant as specified in its charter)

Delaware

13-3434400

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

**1345 Avenue of the Americas, New York, NY 10105** (Address of principal executive offices)

(Zip Code)

(212) 969-1000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

| ics E                          |                   |   |                    | 110         | <b>U</b>                        |                 |         |
|--------------------------------|-------------------|---|--------------------|-------------|---------------------------------|-----------------|---------|
| 5                              | 0                 | t is a large accelerated filer, an ac<br>the Exchange Act. (Check one): | celerated filer, o | or a non-ac | celerated filer. See definition | of "accelerated | l filer |
| Large accelerated filer        | ×                 | Accelerated filer   | 0                  |             | Non-accelerated filer           | 0               |         |
| Indicate by check mark whether | er the registrant | is a shell company (as defined in                                       | Rule 12b-2 of t    | he Exchang  | e Act).                         |                 |         |

Yes o No 🗵

The number of units representing assignments of beneficial ownership of limited partnership interests outstanding as of March 31, 2007 was 86,159,366.\*

\*includes 100,000 units of general partnership interest having economic interests equivalent to the economic interests of the units representing assignments of beneficial ownership of limited partnership interests.

#### ALLIANCEBERNSTEIN HOLDING L.P.

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## Part I

# FINANCIAL INFORMATION

# Item 1. Financial Statements

# ALLIANCEBERNSTEIN HOLDING L.P. Condensed Statements of Financial Condition (in thousands)

| (in distinct)  |                                  |           |     |           |
|--|----------------------------------|-----------|-----|-----------|
|  | March 31,<br>2007<br>(unaudited) |           | 007 |           |
| ASSETS   |                                  |           |     |           |
| Investment in AllianceBernstein  | \$                               | 1,559,202 | \$  | 1,567,733 |
| Due from AllianceBernstein   | -                                | 3,915     | •   | _         |
| Other assets   |                                  | 140       |     | 301       |
| Total assets   | \$                               | 1,563,257 | \$  | 1,568,034 |
|  | _                                |           |     |           |
| LIABILITIES AND PARTNERS' CAPITAL  |                                  |           |     |           |
|  |                                  |           |     |           |
| Liabilities:   |                                  |           |     |           |
| Payable to AllianceBernstein   | \$                               | _         | \$  | 7,149     |
| Other liabilities  |                                  | 11,050    |     | 1,697     |
| Total liabilities  |                                  | 11,050    |     | 8,846     |
|  |                                  |           |     |           |
| Commitments and contingencies (See Note 6)   |                                  |           |     |           |
|  |                                  |           |     |           |
| Partners' capital:   |                                  |           |     |           |
| General Partner: 100,000 general partnership units issued and outstanding                    |                                  | 1,682     |     | 1,739     |
| Limited partners: 86,059,366 and 85,568,171 limited partnership units issued and outstanding |                                  | 1,539,082 |     | 1,546,598 |
| Accumulated other comprehensive income   |                                  | 11,443    |     | 10,851    |
| Total partners' capital  |                                  | 1,552,207 |     | 1,559,188 |
| Total liabilities and partners' capital  | \$                               | 1,563,257 | \$  | 1,568,034 |
|  |                                  |           |     |           |
| See Accompanying Notes to Condensed Financial Statements.                                    |                                  |           |     |           |

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# ALLIANCEBERNSTEIN HOLDING L.P.

# **Condensed Statements of Income**

(in thousands, except per unit amounts) (unaudited)

|   | Thre | Three Months Ended Marc |    |        |  |      |
|---|------|-------------------------|----|--------|--|------|
|   |      | 2007                    |    | 2007   |  | 2006 |
| Equity in earnings of AllianceBernstein | \$   | 87,834                  | \$ | 73,164 |  |      |
| Income taxes                            |      | 9,309                   |    | 7,605  |  |      |
| Net income                              | \$   | 78,525                  | \$ | 65,559 |  |      |
| Net income per unit:                    |      |                         |    |        |  |      |
| Basic                                   | \$   | 0.91                    | \$ | 0.79   |  |      |
| Diluted                                 | \$   | 0.91                    | \$ | 0.78   |  |      |

See Accompanying Notes to Condensed Financial Statements.

# ALLIANCEBERNSTEIN HOLDING L.P. Condensed Statements of Cash Flows

(in thousands) (unaudited)

|   | Three Months Ended March 31 |           |          | March 31,         |
|---|-----------------------------|-----------|----------|-------------------|
|   |                             | 2007      |          | 2006              |
| Cash flows from operating activities:   |                             |           |          |                   |
| Net income  | \$                          | 78,525    | \$       | 65,559            |
| Adjustments to reconcile net income to net cash used in operating activities:                                   |                             |           |          |                   |
| Equity in earnings of AllianceBernstein   |                             | (87,834)  |          | (73,164)          |
| Changes in assets and liabilities:  |                             |           |          |                   |
| Decrease (increase) in other assets   |                             | 161       |          | (1,576)           |
| (Increase) in due from AllianceBernstein  |                             | (3,915)   |          | (16)              |
| (Decrease) in payable to AllianceBernstein  |                             | (7,149)   |          | (7,197)           |
| Increase in other liabilities   |                             | 9,353     |          | 7,617             |
| Net cash used in operating activities   |                             | (10,859)  |          | (8,777)           |
|   | -                           |           |          |                   |
| Cash flows from investing activities:   |                             |           |          |                   |
| Investment in AllianceBernstein with proceeds from exercise of compensatory options to buy Holding Units        |                             | (17,508)  |          | (39,855)          |
| Cash distributions received from AllianceBernstein  |                             | 137,475   |          | 93,668            |
| Net cash provided by investing activities   |                             | 119,967   |          | 53,813            |
|   | _                           |           |          | 00,020            |
| Cash flows from financing activities:   |                             |           |          |                   |
| Cash distributions to unitholders   |                             | (126,616) |          | (84,980)          |
| Proceeds from exercise of compensatory options to buy Holding Units   |                             | 17,508    |          | 39,855            |
| Net cash used in financing activities   | _                           | (109,108) | _        | (45,125)          |
| Net cash used in iniancing activities   | _                           | (103,100) |          | (43,123)          |
| Net (decrease) in cash and cash equivalents   |                             |           |          | (90)              |
| Cash and cash equivalents as of beginning of period   |                             | <u>—</u>  |          | <b>(89)</b><br>89 |
|   | ¢                           |           | ¢        | 09                |
| Cash and cash equivalents as of end of period   | \$                          |           | <b>3</b> |                   |
|   |                             |           |          |                   |
| Non-cash investing activities:  |                             |           |          |                   |
| Change in accumulated other comprehensive income  | \$                          | 592       | \$       | (649)             |
| Issuance of Holding Units in exchange for cash awards made by AllianceBernstein under the Partners Compensation |                             |           |          |                   |
| Plan  | \$                          |           | \$       | 47,161            |
| Awards of Holding Units made by AllianceBernstein under deferred compensation plans, net of forfeitures         | \$                          | 36,925    | \$       | 37,409            |
|   |                             |           |          |                   |
| Non-cash financing activities:  |                             |           |          |                   |
| Purchases of Holding Units by AllianceBerstein to fund deferred compensation plans, net                         | \$                          | (14,060)  | \$       | (16,115)          |
| See Accompanying Notes to Condensed Financial Statements.   |                             |           |          |                   |

#### ALLIANCEBERNSTEIN HOLDING L.P. Notes to Condensed Financial Statements March 31, 2007

(unaudited)

The words "we" and "our" refer collectively to AllianceBernstein Holding L.P. ("Holding") and AllianceBernstein L.P. and its subsidiaries ("AllianceBernstein"), or to their officers and employees. Similarly, the word "company" refers to both Holding and AllianceBernstein. Where the context requires distinguishing between Holding and AllianceBernstein, we identify which of them is being discussed. Cross-references are in italics.

#### 1. Organization and Business Description

Holding's principal source of income and cash flow is attributable to its investment in AllianceBernstein limited partnership interests. The condensed financial statements and notes of Holding should be read in conjunction with the condensed consolidated financial statements and notes of AllianceBernstein included as an exhibit to this quarterly report on Form 10-Q and with Holding's and AllianceBernstein's audited financial statements included in Holding's Form 10-K for the year ended December 31, 2006.

AllianceBernstein provides research, diversified investment management, and related services globally to a broad range of clients. Its principal services include:

- Institutional Investment Services servicing institutional investors, including unaffiliated corporate and public employee pension funds, endowment funds, domestic and foreign institutions and governments, and affiliates such as AXA and certain of its insurance company subsidiaries, by means of separately managed accounts, sub-advisory relationships, structured products, group trusts, mutual funds (sponsored by AllianceBernstein or our affiliated joint venture companies), and other investment vehicles.
- Retail Services servicing individual investors, primarily by means of retail mutual funds sponsored by AllianceBernstein, or our affiliated joint venture companies, sub-advisory relationships in respect of mutual funds sponsored by third parties, separately managed account programs that are sponsored by various financial intermediaries worldwide, and other investment vehicles.
- Private Client Services servicing high-net-worth individuals, trusts and estates, charitable foundations, partnerships, private and family corporations, and other entities, by means of separately managed accounts, hedge funds, mutual funds, and other investment vehicles.
- Institutional Research Services servicing institutional investors desiring institutional research services including in-depth independent, fundamental research, portfolio strategy, trading, and brokerage-related services.

AllianceBernstein also provides distribution, shareholder servicing, and administrative services to its sponsored mutual funds.

AllianceBernstein provides a broad range of investment services with expertise in:

- Value equities, generally targeting stocks that are out of favor and that may trade at bargain prices;
- Growth equities, generally targeting stocks with under-appreciated growth potential;
- Fixed income securities, including both taxable and tax-exempt securities;
- · Passive management, including both index and enhanced index strategies; and
- Blend strategies, combining style pure investment components with systematic rebalancing.

AllianceBernstein manages these services using various investment disciplines, including market capitalization (e.g., large-, mid-, and small-cap equities), term (e.g., long-, intermediate-, and short-duration debt securities), and geographic location (e.g., U.S., international, global, and emerging markets), as well as local and regional disciplines in major markets around the world.

AllianceBernstein's high-quality, in-depth fundamental research is the foundation of its business. AllianceBernstein's research disciplines include fundamental research, quantitative research, economic research, and currency forecasting capabilities. In addition, AllianceBernstein has created several specialist research units, including one unit that examines global strategic changes that can affect multiple industries and geographies, and another dedicated to identifying potentially successful innovations within early-stage companies.

As of March 31, 2007, AXA, a *société anonyme* organized under the laws of France and the holding company for an international group of insurance and related financial services companies, AXA Financial, Inc. (an indirect wholly-owned subsidiary of AXA, "AXA Financial"), AXA Equitable Life Insurance Company (a wholly-owned subsidiary of AXA Financial, "AXA Equitable"), and certain subsidiaries of AXA Financial, collectively referred to as "AXA and its subsidiaries", owned approximately 1.7% of the issued and outstanding Holding Units.

As of March 31, 2007, the ownership structure of AllianceBernstein, as a percentage of general and limited partnership interests, was as follows:

| AXA and its subsidiaries   | 62.7%  |
|--|--------|
| Holding  | 32.9   |
| SCB Partners Inc. (a wholly-owned subsidiary of SCB Inc.; formerly known as Sanford C. Bernstein Inc.) | 3.1    |
| Other  | 1.3    |
|  | 100.0% |

AllianceBernstein Corporation (an indirect wholly-owned subsidiary of AXA, "General Partner") is the general partner of both Holding and AllianceBernstein. AllianceBernstein Corporation owns 100,000 general partnership units in Holding and a 1% general partnership interest in AllianceBernstein. Including the general partnership interests in AllianceBernstein and Holding, and their equity interest in Holding, as of March 31, 2007, AXA and its subsidiaries had an approximate 63.3% economic interest in AllianceBernstein.

#### 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The interim condensed financial statements of Holding included herein have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). In the opinion of management, all adjustments, consisting only of normal recurring adjustments, necessary for a fair statement of the interim results, have been made. The preparation of the condensed financial statements requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the condensed financial statements and the reported amounts of revenues and expenses during the interim reporting periods. Actual results could differ from those estimates. The December 31, 2006 condensed statement of financial condition was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America.

#### Investment in AllianceBernstein

Holding records its investment in AllianceBernstein using the equity method of accounting. Holding's investment is increased to reflect its proportionate share of income of AllianceBernstein and decreased to reflect its proportionate share of losses of AllianceBernstein and cash distributions made by AllianceBernstein to its unitholders. In addition, Holding's investment is adjusted to reflect certain capital transactions of AllianceBernstein.

## Cash Distributions

Holding is required to distribute all of its Available Cash Flow, as defined in the Amended and Restated Agreement of Limited Partnership of Holding ("Holding Partnership Agreement"), to its unitholders pro rata in accordance with their percentage interests in Holding. Available Cash Flow is defined as the cash distributions Holding receives from AllianceBernstein minus such amounts as the General Partner determines, in its sole discretion, should be retained by Holding for use in its business.

On April 25, 2007, the General Partner declared a distribution of \$78.4 million, or \$0.91 per unit, representing Available Cash Flow for the three months ended March 31, 2007. Each general partnership unit in Holding is entitled to receive quarterly distributions equal to those received by each limited partnership unit. The distribution is payable on May 17, 2007 to holders of record at the close of business on May 7, 2007. Cash distributions are recorded when declared.

#### **Compensatory Option Plans**

AllianceBernstein maintains certain compensation plans under which options to buy Holding Units have been, or may be, granted to employees of AllianceBernstein and independent directors of the General Partner. AllianceBernstein uses the Black-Scholes option valuation model to determine the fair value of Holding Unit option awards. Upon exercise of Holding Unit options, Holding exchanges the proceeds for AllianceBernstein Units, thus increasing Holding's investment in AllianceBernstein.

#### 3. Net Income Per Unit

Basic net income per unit is derived by dividing net income by the basic weighted average number of units outstanding for each period. Diluted net income per unit is derived by adjusting net income for the assumed dilutive effect of compensatory options ("Net income – diluted") and dividing Net income – diluted by the diluted weighted average number of units outstanding for each period.

|  | Three Months Ended<br>March 31, |            |       |            |
|--|---------------------------------|------------|-------|------------|
|  | 2007 200                        |            |       | 2006       |
|  | (in                             | thousands, | excep | t per unit |
|  |                                 | amo        | unts) |            |
| Net income - basic   | \$                              | 78,525     | \$    | 65,559     |
| Additional allocation of equity in earnings of AllianceBernstein resulting from assumed dilutive effect of | Ψ                               | 70,525     | Ψ     | 00,000     |
| compensatory options   |                                 | 1,269      |       | 1,175      |
| Net income - diluted   | \$                              | 79,794     | \$    | 66,734     |
|  |                                 |            | '     |            |
| Weighted average units outstanding - basic   |                                 | 85,944     |       | 83,426     |
| Dilutive effect of compensatory options  |                                 | 2,102      |       | 2,195      |
| Weighted average units outstanding - diluted   |                                 | 88,046     |       | 85,621     |
|  |                                 |            |       |            |
| Basic net income per unit  | \$                              | 0.91       | \$    | 0.79       |
| Diluted net income per unit  | \$                              | 0.91       | \$    | 0.78       |

As of March 31, 2007, we excluded 1,669,205 out-of-the-money options (i.e., options with an exercise price greater than the weighted average closing price of a unit for the relevant period) from the diluted net income per unit computation due to their anti-dilutive effect. As of March 31, 2006, there were no out-of-the-money options.

#### 4. Investment in AllianceBernstein

Changes in Holding's investment in AllianceBernstein for the three-month period ended March 31, 2007 were as follows (in thousands):

| Investment in AllianceBernstein as of January 1, 2007  | \$<br>1,567,733 |
|--|-----------------|
| Equity in earnings of AllianceBernstein  | 87,834          |
| Additional investment with proceeds from exercises of compensatory options to buy Holding Units          | 17,508          |
| Change in accumulated other comprehensive income   | 592             |
| Cash distributions received from AllianceBernstein   | (137,475)       |
| Purchases of Holding Units by AllianceBernstein to fund deferred compensation plans, net                 | (14,060)        |
| Impact of initial adoption of FIN No. 48   | 145             |
| Awards of Holding Units made by AllianceBernstein under deferred compensations plans, net of forfeitures | 36,925          |
| Investment in AllianceBernstein as of March 31, 2007   | \$<br>1,559,202 |

#### 5. Income Taxes

Holding is a publicly traded partnership for federal tax purposes and, accordingly, is not subject to federal or state corporate income taxes. However, Holding is subject to the 4.0% New York City unincorporated business tax ("UBT") and to a 3.5% federal tax on partnership gross income from the active conduct of a trade or business. Holding's partnership gross income is derived from its interest in AllianceBernstein.

In order to preserve Holding's status as a "grandfathered" publicly traded partnership for federal income tax purposes, management ensures that Holding does not directly or indirectly (through AllianceBernstein) enter into a substantial new line of business. If Holding were to lose its status as a grandfathered publicly traded partnership, it would be subject to corporate income tax, which would reduce materially Holding's net income and its quarterly distributions to Holding Unitholders.

Effective January 1, 2007, we adopted the provisions of Financial Accounting Standards Board ("FASB") Interpretation No. 48 ("FIN No. 48"), "Accounting for Uncertainty in Income Taxes", an interpretation of FASB Statement No. 109. FIN No. 48 requires that the effects of a tax position be recognized in the financial statements only if, as of the reporting date, it is "more likely than not" to be sustained based solely on its technical merits. In making this assessment, a company must assume that the taxing authority will examine the tax position and have full knowledge of all relevant information.

As a result, we did not recognize a liability for unrecognized tax benefits under FIN No. 48 as of January 1, 2007. Likewise, our financial statements did not reflect a liability for tax positions prior to the application of FIN No. 48. There have been no material changes during the first quarter of 2007. A liability for unrecognized tax benefits, if required, would be recorded in the income tax provision and affect the effective tax rate.

The company is no longer subject to federal, state and local income tax examinations by tax authorities for years before 2003. Currently, there are no examinations in progress and to date we have not been notified of any pending examinations by applicable taxing authorities.

#### 6. Commitments and Contingencies

Legal and regulatory matters described below pertain to AllianceBernstein and are included here due to their potential significance to Holding's investment in AllianceBernstein.

#### **Legal Proceedings**

With respect to all significant litigation matters, we conduct a probability assessment of the likelihood of a negative outcome. If we determine the likelihood of a negative outcome is probable, and the amount of the loss can be reasonably estimated, we record an estimated loss for the expected outcome of the litigation as required by Statement of Financial Accounting Standards No. 5 ("SFAS No. 5"), "Accounting for Contingencies", and FASB Interpretation No. 14, "Reasonable Estimation of the Amount of a Loss – an interpretation of FASB Statement No. 5". If the likelihood of a negative outcome is reasonably possible and we are able to indicate an estimate of the possible loss or range of loss, we disclose that fact together with the estimate of the possible loss or range of loss. However, it is difficult to predict the outcome or estimate a possible loss or range of loss because litigation is subject to significant uncertainties, particularly when plaintiffs allege substantial or indeterminate damages, or when the litigation is highly complex or broad in scope.

#### Market Timing-related Matters

On October 2, 2003, a purported class action complaint entitled *Hindo*, *et al.* v. *AllianceBernstein Growth & Income Fund*, *et al.* ("Hindo Complaint") was filed against AllianceBernstein, Holding, the General Partner, AXA Financial, the AllianceBernstein-sponsored mutual funds ("U.S. Funds") that are registered under the Investment Company Act of 1940, as amended ("Investment Company Act"), the registrants and issuers of those funds, certain officers of AllianceBernstein ("AllianceBernstein defendants"), and certain unaffiliated defendants, as well as unnamed Doe defendants. The Hindo Complaint was filed in the United States District Court for the Southern District of New York by alleged shareholders of two of the U.S. Funds. The Hindo Complaint alleges that certain of the AllianceBernstein defendants failed to disclose that they improperly allowed certain hedge funds and other unidentified parties to engage in "late trading" and "market timing" of U.S. Fund securities, violating Sections 11 and 15 of the Securities Act of 1933, as amended, Sections 10(b) and 20(a) of the Securities Exchange Act of 1934, as amended, and Sections 206 and 215 of the Investment Advisers Act of 1940, as amended ("Advisers Act"). Plaintiffs seek an unspecified amount of compensatory damages and rescission of their contracts with AllianceBernstein, including recovery of all fees paid to AllianceBernstein pursuant to such contracts.

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Following October 2, 2003, additional lawsuits making factual allegations generally similar to those in the Hindo Complaint were filed in various federal and state courts against AllianceBernstein and certain other defendants. All state court actions against AllianceBernstein either were voluntarily dismissed or removed to federal court. On February 20, 2004, the Judicial Panel on Multidistrict Litigation transferred all federal actions to the United States District Court for the District of Maryland ("Mutual Fund MDL"). On September 29, 2004, plaintiffs filed consolidated amended complaints with respect to four claim types: mutual fund shareholder claims; mutual fund derivative claims; derivative claims brought on behalf of Holding; and claims brought under the Employee Retirement Income Security Act of 1974, as amended ("ERISA") by participants in the Profit Sharing Plan for Employees of AllianceBernstein. All four complaints included substantially identical factual allegations, which appear to be based in large part on the Order of the SEC dated December 18, 2003 (as amended and restated January 15, 2004, "SEC Order") and the New York State Attorney General Assurance of Discontinuance dated September 1, 2004 ("NYAG AoD").

On April 21, 2006, AllianceBernstein and attorneys for the plaintiffs in the mutual fund shareholder claims, mutual fund derivative claims, and ERISA claims entered into a confidential memorandum of understanding ("MOU") containing their agreement to settle these claims. The agreement will be documented by a stipulation of settlement and will be submitted for court approval at a later date. The settlement amount (\$30 million), which we previously accrued and disclosed, has been disbursed. The derivative claims brought on behalf of Holding, in which plaintiffs seek an unspecified amount of damages, remain pending.

We intend to vigorously defend against the lawsuit involving derivative claims brought on behalf of Holding. At the present time, we are unable to predict the outcome or estimate a possible loss or range of loss in respect of this matter because of the inherent uncertainty regarding the outcome of complex litigation, and the fact that the plaintiffs did not specify an amount of damages sought in their complaint.

On April 11, 2005, a complaint entitled *The Attorney General of the State of West Virginia v. AIM Advisors, Inc., et al.* ("WVAG Complaint") was filed against AllianceBernstein, Holding, and various unaffiliated defendants. The WVAG Complaint was filed in the Circuit Court of Marshall County, West Virginia by the Attorney General of the State of West Virginia. The WVAG Complaint makes factual allegations generally similar to those in the Hindo Complaint. On October 19, 2005, the WVAG Complaint was transferred to the Mutual Fund MDL. On August 30, 2005, the WV Securities Commissioner signed a Summary Order to Cease and Desist, and Notice of Right to Hearing ("Summary Order") addressed to AllianceBernstein and Holding. The Summary Order claims that AllianceBernstein and Holding violated the West Virginia Uniform Securities Act and makes factual allegations generally similar to those in the SEC Order and NYAG AoD. On January 25, 2006, AllianceBernstein and Holding moved to vacate the Summary Order. In early September 2006, the court denied this motion, and the Supreme Court of Appeals in West Virginia denied our petition for appeal. On September 22, 2006, we filed an answer and moved to dismiss the Summary Order with the WV Securities Commissioner.

We intend to vigorously defend against the allegations in the WVAG Complaint and the Summary Order. At the present time, we are unable to predict the outcome or estimate a possible loss or range of loss in respect of these matters because of the inherent uncertainty regarding the outcome of complex litigation, the fact that plaintiffs did not specify an amount of damages sought in their complaint, and the fact that, to date, we have not engaged in settlement negotiations.

#### Revenue Sharing-related Matters

On June 22, 2004, a purported class action complaint entitled *Aucoin*, *et al.* v. *Alliance Capital Management L.P.*, *et al.* ("Aucoin Complaint") was filed against AllianceBernstein, Holding, the General Partner, AXA Financial, AllianceBernstein Investments, Inc. (a wholly-owned subsidiary of AllianceBernstein), certain current and former directors of the U.S. Funds, and unnamed Doe defendants. The Aucoin Complaint names the U.S. Funds as nominal defendants. The Aucoin Complaint was filed in the United States District Court for the Southern District of New York by alleged shareholders of the AllianceBernstein Growth & Income Fund. The Aucoin Complaint alleges, among other things, (i) that certain of the defendants improperly authorized the payment of excessive commissions and other fees from U.S. Fund assets to broker-dealers in exchange for preferential marketing services, (ii) that certain of the defendants misrepresented and omitted from registration statements and other reports material facts concerning such payments, and (iii) that certain defendants caused such conduct as control persons of other defendants. The Aucoin Complaint asserts claims for violation of Sections 34(b), 36(b) and 48(a) of the Investment Company Act, Sections 206 and 215 of the Advisers Act, breach of common law fiduciary duties, and aiding and abetting breaches of common law fiduciary duties. Plaintiffs seek an unspecified amount of compensatory damages and punitive damages, rescission of their contracts with AllianceBernstein, including recovery of all fees paid to AllianceBernstein pursuant to such contracts, an accounting of all U.S. Fund-related fees, commissions and soft dollar payments, and restitution of all unlawfully or discriminatorily obtained fees and expenses.

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On February 2, 2005, plaintiffs filed a consolidated amended class action complaint ("Aucoin Consolidated Amended Complaint") that asserted claims substantially similar to the Aucoin Complaint and nine additional subsequently-filed lawsuits. On October 19, 2005, the United States District Court for the Southern District of New York dismissed each of the claims set forth in the Aucoin Consolidated Amended Complaint, except for plaintiffs' claim under Section 36(b) of the Investment Company Act. On January 11, 2006, the District Court granted defendants' motion for reconsideration and dismissed the remaining Section 36(b) claim. On May 31, 2006, the District Court denied plaintiffs' motion for leave to file their amended complaint. On July 5, 2006, plaintiffs filed a notice of appeal, which was subsequently withdrawn subject to plaintiffs' right to reinstate it at a later date.

We believe that plaintiffs' allegations in the Aucoin Consolidated Amended Complaint are without merit and intend to vigorously defend against these allegations. At the present time, we are unable to predict the outcome or estimate a possible loss or range of loss in respect of this matter because of the inherent uncertainty regarding the outcome of complex litigation, the fact that plaintiffs did not specify an amount of damages sought in their complaint, and the fact that, to date, we have not engaged in settlement negotiations.

We are involved in various other matters, including employee arbitrations, regulatory inquiries, administrative proceedings, and litigation, some of which allege material damages. While any proceeding or litigation has the element of uncertainty, we believe that the outcome of any one of the other lawsuits or claims that is pending or threatened, or all of them combined, will not have a material adverse effect on our results of operations or financial condition.

#### Report of Independent Registered Public Accounting Firm

To the General Partner and Unitholders AllianceBernstein Holding L.P.

We have reviewed the accompanying condensed statement of financial condition of AllianceBernstein Holding L.P. ("AllianceBernstein Holding") as of March 31, 2007, and the related condensed statements of income and cash flows for each of the three-month periods ended March 31, 2007 and March 31, 2006. These interim financial statements are the responsibility of the management of AllianceBernstein Corporation, the General Partner.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying condensed interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the statement of financial condition as of December 31, 2006, and the related statements of income, changes in partners' capital and comprehensive income and cash flows for the year then ended, management's assessment of the effectiveness of AllianceBernstein Holding's internal control over financial reporting as of December 31, 2006 and in our report dated February 27, 2007, we expressed unqualified opinions thereon. The financial statements and management's assessment of the effectiveness of internal control over financial reporting referred to above are not presented herein. In our opinion, the information set forth in the accompanying condensed statement of financial condition as of December 31, 2006 is fairly stated in all material respects in relation to the statement of financial condition from which it has been derived.

/s/ PricewaterhouseCoopers LLP New York, New York

New York, New York May 4, 2007

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Holding's principal source of income and cash flow is attributable to its investment in AllianceBernstein limited partnership interests. The Holding interim condensed financial statements and notes and management's discussion and analysis of financial condition and results of operations ("MD&A") should be read in conjunction with those of AllianceBernstein included as an exhibit to this Form 10-Q. They should also be read in conjunction with AllianceBernstein's audited financial statements and notes and MD&A included in Holding's Form 10-K for the year ended December 31, 2006.

#### **Results of Operations**

|  | Three Months Ended March 31, |                      |    |          |          |  |
|--|------------------------------|----------------------|----|----------|----------|--|
|  | 2007                         |                      |    | 2006     | % Change |  |
|  | (in                          | n millions, e<br>amo | _  | per unit |          |  |
| AllianceBernstein net income               | \$                           | 267.7                | \$ | 227.6    | 17.6%    |  |
| Weighted average equity ownership interest |                              | 32.8%                | )  | 32.1%    |          |  |
| Equity in earnings of AllianceBernstein    | \$                           | 87.8                 | \$ | 73.2     | 20.1     |  |
| Net income of Holding                      | \$                           | 78.5                 | \$ | 65.6     | 19.8     |  |
| Diluted net income per Holding Unit        | \$                           | 0.91                 | \$ | 0.78     | 16.7     |  |
| Distribution per Holding Unit              | \$                           | 0.91                 | \$ | 0.78     | 16.7     |  |

Net income for the three months ended March 31, 2007 increased \$12.9 million to \$78.5 million from net income of \$65.6 million for the three months ended March 31, 2006. The increase reflects increased equity in earnings of AllianceBernstein. *See AllianceBernstein's MD&A contained in Exhibit 99.1* of this Form 10-Q.

#### Earnings Guidance

Our earnings are becoming more seasonal, primarily due to AllianceBernstein's growing pool of assets under management subject to performance fee arrangements and other factors, such as incentive compensation, affecting AllianceBernstein's expense ratios. To clarify this point, we provided full year 2007 earnings guidance in our first quarter 2007 Earnings Release issued on April 25, 2007. We currently estimate that Holding's full year 2007 earnings will be approximately \$4.65 - \$5.00 per Unit, with the fourth quarter accounting for a disproportionate share of the total. This estimate assumes net asset inflows continuing at levels similar to recent rates, and equity and fixed income market returns at annual rates of 8% and 5%, respectively, for the balance of the year. It is important to stress that the firm's earnings are subject to considerable uncertainty including, but not limited to, capital market volatility, the effect of which can be amplified by the aforementioned increase in assets under management subject to performance fee arrangements. Earnings guidance should be evaluated in this context.

#### Capital Resources and Liquidity

The following table identifies selected items relating to capital resources and liquidity:

|  | Three M | Three Months Ended March 31, |       |          |          |
|--|---------|------------------------------|-------|----------|----------|
|  | 200     | 2007 2006                    |       | 2006     | % Change |
|  | (in mi  | llions, e                    | xcept | per unit |          |
|  |         | amo                          | unts) |          |          |
| Partners' capital, as of March 31              | \$ 1    | ,552.2                       | \$    | 1,457.1  | 6.5%     |
| Distributions received from AllianceBernstein  |         | 137.5                        |       | 93.7     | 46.8     |
| Distributions paid to unitholders              |         | (126.6)                      |       | (85.0)   | 49.0     |
| Proceeds from exercise of compensatory options |         | 17.5                         |       | 39.9     | (56.1)   |
| Investment in AllianceBernstein                |         | (17.5)                       |       | (39.9)   | (56.1)   |
| Purchase of units by AllianceBernstein         |         | (14.1)                       |       | (16.1)   | (12.8)   |
| Issuance of units                              |         | _                            |       | 47.2     | (100.0)  |
| Awards of units by AllianceBernstein           |         | 36.9                         |       | 37.4     | (1.3)    |
| Available Cash Flow                            |         | 78.4                         |       | 65.6     | 19.5     |
| Distributions per Holding Unit                 |         | 0.91                         |       | 0.78     | 16.7     |

Cash and cash equivalents were zero as of March 31, 2007 and 2006. Cash inflows from AllianceBernstein distributions received were offset by income taxes and cash distributions paid to unitholders. Holding is required to distribute all of its Available Cash Flow, as defined in the Holding Partnership Agreement, to its unitholders (including the General Partner). Management believes that the cash flow realized from its investment in AllianceBernstein will provide Holding with the resources to meet its financial obligations. *See Note 2 to the Holding condensed financial statements contained in Item 1* of this Form 10-Q for a description of Available Cash Flow.

#### **Commitments and Contingencies**

See Note 6 to the Holding condensed financial statements contained in Item1 of this Form 10-Q.

#### FORWARD-LOOKING STATEMENTS

Certain statements provided by management in this report and in the portion of AllianceBernstein's Form 10-Q attached hereto as Exhibit 99.1 are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are subject to risks, uncertainties, and other factors that could cause actual results to differ materially from future results expressed or implied by such forward-looking statements. The most significant of these factors include, but are not limited to, the following: the performance of financial markets, the investment performance of sponsored investment products and separately managed accounts, general economic conditions, future acquisitions, competitive conditions, and government regulations, including changes in tax regulations and rates. We caution readers to carefully consider such factors. Further, such forward-looking statements speak only as of the date on which such statements are made; we undertake no obligation to update any forward-looking statements to reflect events or circumstances after the date of such statements. For further information regarding these forward-looking statements and the factors that could cause actual results to differ, see "Risk Factors" in Part I, Item 1A of our Form 10-K for the year ended December 31, 2006 and Part II, Item 1A in this Form 10-Q. Any or all of the forward-looking statements that we make in this Form 10-Q or any other public statements we issue may turn out to be wrong. It is important to remember that other factors besides those listed in "Risk Factors" and those listed below could also adversely affect our revenues, financial condition, results of operations, and business prospects.

The forward-looking statements referred to in the preceding paragraph include statements regarding the outcome of litigation. Litigation is inherently unpredictable, and excessive damage awards do occur. Though we have stated that we do not expect certain legal proceedings to have a material adverse effect on our results of operations or financial condition, any settlement or judgment with respect to a legal proceeding could be significant, and could have a material adverse effect on our results of operations or financial condition.

The forward-looking statements referred to above also include estimated earnings guidance and related assumptions provided for full year 2007. The earnings guidance is based on a number of assumptions, including, but not limited to, the following: net inflows of client assets under management continuing at levels similar to recent rates, and equity and fixed income market returns at annual rates of 8% and 5%, respectively, for the balance of the year. Net inflows of client assets are subject to domestic and international securities market conditions, competitive factors, and relative investment performance, each of which may have a negative effect on net inflows; capital market performance is inherently unpredictable. In view of these factors, and particularly given the volatility of capital markets (and the effect of such volatility on performance fees and the value of investments in respect of incentive compensation) and the difficulty of predicting client asset inflows and outflows, our earnings estimates should not be relied on as predictions of actual performance, but only as estimates based on assumptions, which may or may not be correct. There can be no assurance that we will be able to meet the investment and service goals and needs of our clients or that, even if we do, it will have a positive effect on the company's financial performance.

#### OTHER INFORMATION

With respect to the unaudited condensed interim financial information of Holding for the three months ended March 31, 2007, included in this quarterly report on Form 10-Q, PricewaterhouseCoopers LLP reported that they have applied limited procedures in accordance with professional standards for a review of such information. However, their separate report dated May 4, 2007 appearing herein states that they did not audit and they do not express an opinion on the unaudited condensed interim financial information. Accordingly, the degree of reliance on their report on such information should be restricted in light of the limited nature of the review procedures applied. PricewaterhouseCoopers LLP is not subject to the liability provisions of Section 11 of the Securities Act for their report on the unaudited condensed interim financial information because that report is not a "report" or a "part" of the registration statement prepared or certified by PricewaterhouseCoopers LLP within the meaning of Sections 7 and 11 of the Securities Act.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

There have been no material changes to Holding's market risk for the quarter ended March 31, 2007.

#### Item 4. Controls and Procedures

#### **Disclosure Controls and Procedures**

Each of Holding and AllianceBernstein maintains a system of disclosure controls and procedures that is designed to ensure that information required to be disclosed in our reports under the Exchange Act is (i) recorded, processed, summarized, and reported in a timely manner, and (ii) accumulated and communicated to management, including the Chief Executive Officer and the Chief Financial Officer, to permit timely decisions regarding our disclosure.

#### <u>Index</u>

As of the end of the period covered by this report, management carried out an evaluation, under the supervision and with the participation of the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the disclosure controls and procedures. Based on this evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the disclosure controls and procedures are effective.

## Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting occurred during the first quarter of 2007 that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### Part II

#### **OTHER INFORMATION**

#### Item 1. Legal Proceedings

See Note 6 to the condensed financial statements contained in Part I, Item 1 of this Form 10-Q.

#### Item 1A. Risk Factors

In addition to the information set forth in this report, please consider carefully "Risk Factors" in Part I, Item 1A of our Form 10-K for the year ended December 31, 2006. Such factors could materially affect our revenues, financial condition, results of operations, and business prospects. See also our discussion of risks associated with forward-looking statements in Part I, Item 2 of this Form 10-Q.

## Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>

There were no Holding Units sold by Holding in the period covered by this report that were not registered under the Securities Act.

The following table provides information relating to any purchases of Holding Units by AllianceBernstein made in the quarter covered by this report:

## ISSUER PURCHASES OF EQUITY SECURITIES

|                |                     |                  |                           | (a)                       |
|----------------|---------------------|------------------|---------------------------|---------------------------|
|                |                     |                  |                           | <b>Maximum Number</b>     |
|                |                     |                  | (c)                       | (or Approximate           |
|                |                     | <b>(b)</b>       | <b>Total Number of</b>    | Dollar Value) of          |
|                | (a)                 | Average Price    | <b>Units Purchased as</b> | <b>Units that May Yet</b> |
|                | <b>Total Number</b> | Paid             | Part of Publicly          | Be Purchased Under        |
|                | of Units            | Per Unit, net of | <b>Announced Plans</b>    | the Plans or              |
| Period         | Purchased           | Commissions      | or Programs               | Programs                  |
| 1/1/07-1/31/07 | 178,888             | \$ 90.09         |                           | _                         |
| 2/1/07-2/28/07 | _                   | _                | _                         | _                         |
| 3/1/07-3/31/07 | 3,005               | 84.19            |                           |                           |
| Total          | 181,893             | \$ 89.99         | _                         | _                         |
|                |                     |                  |                           |                           |

All Holding Units were purchased from employees to allow them to fulfill statutory withholding tax requirements at the time of distribution of deferred compensation awards.

#### Item 3. <u>Defaults Upon Senior Securities</u>

None.

#### Item 4. Submission of Matters to a Vote of Security Holders

None.

#### Item 5. Other Information

None.

# Item 6. Exhibits

| <u>15.1</u> | Letter from PricewaterhouseCoopers LLP, our independent registered public accounting firm, regarding unaudited interim financial information.  |
|-------------|--|
|             |  |
| <u>31.1</u> | Certification of Mr. Sanders furnished pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
|             |  |
| 31.2        | Certification of Mr. Joseph furnished pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
|             |  |
| <u>32.1</u> | Certification of Mr. Sanders furnished for the purpose of complying with Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002. |
|             |  |
| <u>32.2</u> | Certification of Mr. Joseph furnished for the purpose of complying with Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002.  |
|             |  |
| <u>99.1</u> | Part I, Items 1-4 of the AllianceBernstein L.P. Quarterly Report on Form 10-Q for the quarter ended March 31, 2007   |
|             |  |

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 4, 2007 ALLIANCEBERNSTEIN HOLDING L.P.

By: /s/ Robert H. Joseph, Jr.

Robert H. Joseph, Jr.

Senior Vice President and Chief Financial Officer

May 4, 2007

Securities and Exchange Commission 100 F Street, N.E. Washington, DC 20549

Registration Statements on Form S-8 (No. 333-142199, No. 333-142202, No. 033-52387, No. 333-127223, No. 333-51418, No. 333-49392, No. 333-47194, No. 333-47665, No. 333-47667, No. 033-65932, No. 033-65930, and No. 033-28534).

#### Commissioners:

We are aware that our reports dated May 4, 2007 on our review of interim financial information of AllianceBernstein Holding L.P. (the "Company") and AllianceBernstein L.P. for the periods ended March 31, 2007 and March 31, 2006 and included in the Company's quarterly report on Form 10-Q for the quarter ended March 31, 2007 are incorporated by reference in its Registration Statements referred to above.

Very truly yours,

/s/ PricewaterhouseCoopers LLP

New York, New York

- I, Lewis A. Sanders, Chief Executive Officer, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of AllianceBernstein Holding L.P.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f)) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 4, 2007 /s/ Lewis A. Sanders

Lewis A. Sanders Chief Executive Officer AllianceBernstein Holding L.P.

- I, Robert H. Joseph, Jr., Chief Financial Officer, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of AllianceBernstein Holding L.P.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(f)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 4, 2007 /s/ Robert H. Joseph, Jr.

Robert H. Joseph, Jr. Chief Financial Officer AllianceBernstein Holding L.P.

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of AllianceBernstein Holding L.P. (the "Company") on Form 10-Q for the period ending March 31, 2007 to be filed with the Securities and Exchange Commission on or about May 10, 2007 (the "Report"), I, Lewis A. Sanders, Chief Executive Officer of the Company, certify, for the purpose of complying with Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 (the "Exchange Act") and 18 U.S.C. § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Exchange Act; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 4, 2007 /s/ Lewis A. Sanders

Lewis A. Sanders Chief Executive Officer AllianceBernstein Holding L.P.

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of AllianceBernstein Holding L.P. (the "Company") on Form 10-Q for the period ending March 31, 2007 to be filed with the Securities and Exchange Commission on or about May 10, 2007 (the "Report"), I, Robert H. Joseph, Jr., Chief Financial Officer of the Company, certify, for the purpose of complying with Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 (the "Exchange Act") and 18 U.S.C. § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Exchange Act; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 4, 2007 /s/ Robert H. Joseph, Jr.

Robert H. Joseph, Jr. Chief Financial Officer AllianceBernstein Holding L.P.

# FINANCIAL INFORMATION

# Item 1. Financial Statements

# ALLIANCEBERNSTEIN L.P. AND SUBSIDIARIES

# **Condensed Consolidated Statements of Financial Condition**

(in thousands)

|   |    | March 31,<br>2007<br>unaudited) | 2007 |            | December 31,<br>2006 |  |
|---|----|---------------------------------|------|------------|----------------------|--|
| ASSETS  |    |                                 |      |            |                      |  |
| Cash and cash equivalents   | \$ | 657,165                         | \$   | 692,658    |                      |  |
| Cash and securities segregated, at market (cost: \$1,867,356 and \$1,863,133) |    | 1,868,566                       |      | 1,863,957  |                      |  |
| Receivables, net:   |    |                                 |      |            |                      |  |
| Brokers and dealers   |    | 2,652,427                       |      | 2,445,552  |                      |  |
| Brokerage clients   |    | 403,671                         |      | 485,446    |                      |  |
| Fees, net   |    | 571,910                         |      | 557,280    |                      |  |
| Investments   |    | 662,967                         |      | 543,653    |                      |  |
| Furniture, equipment and leasehold improvements, net                          |    | 300,652                         |      | 288,575    |                      |  |
| Goodwill, net   |    | 2,893,029                       |      | 2,893,029  |                      |  |
| Intangible assets, net  |    | 279,746                         |      | 284,925    |                      |  |
| Deferred sales commissions, net   |    | 196,396                         |      | 194,950    |                      |  |
| Other investments   |    | 255,900                         |      | 203,950    |                      |  |
| Other assets  |    | 163,205                         |      | 147,130    |                      |  |
| Total assets  | \$ | 10,905,634                      | \$   | 10,601,105 |                      |  |
|   |    |                                 |      |            |                      |  |
| LIABILITIES AND PARTNERS' CAPITAL   |    |                                 |      |            |                      |  |
| Liabilities:  |    |                                 |      |            |                      |  |
| Payables:   |    |                                 |      |            |                      |  |
| Brokers and dealers   | \$ | 761,588                         | \$   | 661,790    |                      |  |
| Brokerage clients   |    | 4,018,276                       |      | 3,988,032  |                      |  |
| AllianceBernstein mutual funds  |    | 239,905                         |      | 266,849    |                      |  |
| Accounts payable and accrued expenses   |    | 340,802                         |      | 333,007    |                      |  |
| Accrued compensation and benefits   |    | 493,730                         |      | 392,014    |                      |  |
| Debt  |    | 503,594                         |      | 334,901    |                      |  |
| Minority interests in consolidated subsidiaries                               |    | 109,219                         |      | 53,515     |                      |  |
| Total liabilities   | _  | 6,467,114                       |      | 6,030,108  |                      |  |
| Commitments and contingencies ( <i>See Note 5</i> )                           |    |                                 |      |            |                      |  |
| Communicitis and contingencies (See Note 3)                                   |    |                                 |      |            |                      |  |
| Partners' capital:  |    |                                 |      |            |                      |  |
| General Partner   |    | 45,122                          |      | 46,416     |                      |  |
| Limited partners: 259,553,209 and 259,062,014 units issued and outstanding    |    | 4,480,353                       |      | 4,584,200  |                      |  |
| Capital contributions receivable from General Partner                         |    | (29,108)                        |      | (29,590)   |                      |  |
| Deferred compensation expense   |    | (92,667)                        |      | (63,196)   |                      |  |
| Accumulated other comprehensive income  |    | 34,820                          |      | 33,167     |                      |  |
| Total partners' capital   |    | 4,438,520                       |      | 4,570,997  |                      |  |
| Total liabilities and partners' capital                                       | \$ | 10,905,634                      | \$   | 10,601,105 |                      |  |

See Accompanying Notes to Condensed Consolidated Financial Statements.

# ALLIANCEBERNSTEIN L.P. AND SUBSIDIARIES

# **Condensed Consolidated Statements of Income**

(in thousands, except per unit amounts) (unaudited)

|  | Three Months l | Ended March 31, |
|--|----------------|-----------------|
|  | 2007           | 2006            |
| Revenues:                                  |                |                 |
| Investment advisory and services fees      | \$ 775,487     | \$ 626,719      |
| Distribution revenues                      | 112,210        | 102,830         |
| Institutional research services            | 98,956         | 95,767          |
| Dividend and interest income               | 68,309         | 55,328          |
| Investment gains (losses)                  | 9,554          | 26,229          |
| Other revenues                             | 33,875         | 33,554          |
| Total revenues                             | 1,098,391      | 940,427         |
| Less: Interest expense                     | 54,055         | 44,759          |
| Net revenues                               | 1,044,336      | 895,668         |
| recretefiaes                               | 1,011,000      | 055,000         |
| Expenses:                                  |                |                 |
| Employee compensation and benefits         | 440,525        | 370,347         |
| Promotion and servicing:                   |                |                 |
| Distribution plan payments                 | 77,710         | 71,045          |
| Amortization of deferred sales commissions | 24,715         | 26,381          |
| Other                                      | 58,529         | 48,865          |
| General and administrative                 | 143,767        | 126,607         |
| Interest on borrowings                     | 7,482          | 7,431           |
| Amortization of intangible assets          | 5,179          | 5,175           |
|  | 757,907        | 655,851         |
|  |                |                 |
| Operating income                           | 286,429        | 239,817         |
| Non-operating income                       | 4,199          | 3,451           |
|  |                |                 |
| Income before income taxes                 | 290,628        | 243,268         |
| Income taxes                               | 22,927         | 15,695          |
|  |                |                 |
| Net income                                 | \$ 267,701     | \$ 227,573      |
| Net income per unit:                       |                |                 |
| Basic                                      | \$ 1.02        | \$ 0.88         |
| Diluted                                    | \$ 1.01        | \$ 0.87         |
|  |                |                 |

See Accompanying Notes to Condensed Consolidated Financial Statements.

# ALLIANCEBERNSTEIN L.P. AND SUBSIDIARIES

# **Condensed Consolidated Statements of Cash Flows**

(in thousands) (unaudited)

|   | Thr | Three Months Ended March 31, |    |          |  |
|---|-----|------------------------------|----|----------|--|
|   |     | 2007                         |    | 2006     |  |
|   |     |                              |    |          |  |
| Cash flows from operating activities:   |     |                              | _  |          |  |
| Net income  | \$  | 267,701                      | \$ | 227,573  |  |
| Adjustments to reconcile net income to net cash provided by operating activities:                             |     | 0.1-10                       |    |          |  |
| Amortization of deferred sales commissions  |     | 24,716                       |    | 26,381   |  |
| Amortization of non-cash deferred compensation  |     | 12,558                       |    | 11,934   |  |
| Depreciation and other amortization   |     | 26,924                       |    | 17,846   |  |
| Other, net  |     | (7,519)                      |    | (22,714  |  |
| Changes in assets and liabilities:  |     |                              |    |          |  |
| (Increase) decrease in segregated cash and securities   |     | (4,609)                      |    | 91,004   |  |
| (Increase) in receivable from brokers and dealers   |     | (206,239)                    |    | (288,461 |  |
| Decrease in receivable from brokerage clients   |     | 82,258                       |    | 40,864   |  |
| (Increase) in fees receivable, net  |     | (12,584)                     |    | (30,772  |  |
| (Increase) in trading investments   |     | (141,113)                    |    | (179,534 |  |
| (Increase) in deferred sales commissions  |     | (26,161)                     |    | (29,816  |  |
| (Increase) decrease in other investments  |     | (26,932)                     |    | 8,784    |  |
| (Increase) decrease in other assets   |     | (15,461)                     |    | 5,371    |  |
| Increase in payable to brokers and dealers  |     | 99,541                       |    | 177,550  |  |
| Increase in payable to brokerage clients  |     | 29,688                       |    | 217,930  |  |
| (Decrease) increase in payable to AllianceBernstein mutual funds  |     | (26,944)                     |    | 15,564   |  |
| Increase in accounts payable and accrued expenses   |     | 60,632                       |    | 11,740   |  |
| Increase in accrued compensation and benefits   |     | 101,349                      |    | 103,301  |  |
| Net cash provided by operating activities   |     | 237,805                      |    | 404,545  |  |
| Cook floors from investing anticities.  |     |                              |    |          |  |
| Cash flows from investing activities:   |     | (15 (00)                     |    | (22.07.4 |  |
| Purchases of investments  |     | (15,699)                     |    | (32,874  |  |
| Proceeds from sales of investments  |     | 21,487                       |    | 252      |  |
| Additions to furniture, equipment and leasehold improvements  | _   | (26,921)                     |    | (20,922  |  |
| Net cash used in investing activities   | _   | (21,133)                     | _  | (53,544  |  |
| Cash flows from financing activities:   |     |                              |    |          |  |
| Issuance of commercial paper, net   |     | 161,446                      |    | 38,068   |  |
| Cash distributions to General Partner and unitholders   |     | (419,093)                    |    | (290,776 |  |
| Capital contributions from General Partner  |     | 812                          |    | 767      |  |
| Additional investment by Holding with proceeds from exercise of compensatory options to buy Holding Units     |     | 17,508                       |    | 39,855   |  |
| Purchases of Holding Units to fund deferred compensation plans, net   |     | (14,060)                     |    | (16,115  |  |
| Net cash used in financing activities   |     | (253,387)                    |    | (228,201 |  |
|   |     | 4.000                        |    | (4.040   |  |
| Effect of exchange rate changes on cash and cash equivalents  |     | 1,222                        | _  | (1,013   |  |
| Net (decrease) increase in cash and cash equivalents  |     | (35,493)                     |    | 121,787  |  |
| Cash and cash equivalents as of beginning of period   |     | 692,658                      |    | 654,168  |  |
| Cash and cash equivalents as of end of period   | \$  | 657,165                      | \$ | 775,955  |  |
| Non-cash financing activities:  |     |                              |    |          |  |
| Additional investment by Holding through issuance of Holding Units in exchange for cash awards made under the |     |                              |    |          |  |
| Partners Compensation Plan  | \$  | _                            | \$ | 47,161   |  |
| See Accompanying Notes to Condensed Consolidated Financial Statements.  |     |                              |    |          |  |

#### ALLIANCEBERNSTEIN L.P. AND SUBSIDIARIES

#### Notes to Condensed Consolidated Financial Statements March 31, 2007

(unaudited)

The words "we" and "our" refer collectively to AllianceBernstein Holding L.P. ("Holding") and AllianceBernstein L.P. and its subsidiaries ("AllianceBernstein"), or to their officers and employees. Similarly, the word "company" refers to both Holding and AllianceBernstein. Where the context requires distinguishing between Holding and AllianceBernstein, we identify which of them is being discussed. Cross-references are in italics.

These statements should be read in conjunction with AllianceBernstein's audited consolidated financial statements included in AllianceBernstein's Form 10-K for the year ended December 31, 2006.

#### 1. Organization and Business Description

AllianceBernstein provides research, diversified investment management, and related services globally to a broad range of clients. Its principal services include:

- Institutional Investment Services servicing institutional investors, including unaffiliated corporate and public employee pension funds, endowment funds, domestic and foreign institutions and governments, and affiliates such as AXA and certain of its insurance company subsidiaries, by means of separately managed accounts, sub-advisory relationships, structured products, group trusts, mutual funds (sponsored by AllianceBernstein or our affiliated joint ventures companies), and other investment vehicles.
- Retail Services servicing individual investors, primarily by means of retail mutual funds sponsored by AllianceBernstein, our subsidiaries or affiliated joint venture companies, sub-advisory relationships in respect of mutual funds sponsored by third parties, separately managed account programs that are sponsored by various financial intermediaries worldwide, and other investment vehicles.
- Private Client Services servicing high-net-worth individuals, trusts and estates, charitable foundations, partnerships, private and family corporations, and other entities, by means of separately managed accounts, hedge funds, mutual funds, and other investment vehicles.
- Institutional Research Services servicing institutional investors desiring institutional research services including in-depth independent, fundamental research, portfolio strategy, trading, and brokerage-related services.

We also provide distribution, shareholder servicing, and administrative services to our sponsored mutual funds.

We provide a broad range of investment services with expertise in:

- Value equities, generally targeting stocks that are out of favor and that may trade at bargain prices;
- Growth equities, generally targeting stocks with under-appreciated growth potential;
- Fixed income securities, including both taxable and tax-exempt securities;
- Passive management, including both index and enhanced index strategies; and
- Blend strategies, combining style pure investment components with systematic rebalancing.

We manage these services using various investment disciplines, including market capitalization (e.g., large-, mid-, and small-cap equities), term (e.g., long-, intermediate-, and short-duration debt securities), and geographic location (e.g., U.S., international, global, and emerging markets), as well as local and regional disciplines in major markets around the world.

Our high-quality, in-depth fundamental research is the foundation of our business. Our research disciplines include fundamental research, quantitative research, economic research, and currency forecasting capabilities. In addition, we have created several specialist research units, including one unit that examines global strategic changes that can affect multiple industries and geographies, and another dedicated to identifying potentially successful innovation within early-stage companies.

As of March 31, 2007, AXA, a *société anonyme* organized under the laws of France and the holding company for an international group of insurance and related financial services companies, AXA Financial, Inc. (an indirect wholly-owned subsidiary of AXA, "AXA Financial"), AXA Equitable Life Insurance Company (a wholly-owned subsidiary of AXA Financial, "AXA Equitable"), and certain subsidiaries of AXA Financial, collectively referred to as "AXA and its subsidiaries", owned approximately 1.7% of the issued and outstanding Holding Units.

As of March 31, 2007, the ownership structure of AllianceBernstein, as a percentage of general and limited partnership interests, was as follows:

| AXA and its subsidiaries   | 62.7%  |
|--|--------|
| Holding  | 32.9   |
| SCB Partners Inc. (a wholly-owned subsidiary of SCB Inc.; formerly known as Sanford C. Bernstein Inc.) | 3.1    |
| Other  | 1.3    |
|  | 100.0% |

AllianceBernstein Corporation (an indirect wholly-owned subsidiary of AXA, "General Partner") is the general partner of both Holding and AllianceBernstein. AllianceBernstein Corporation owns 100,000 general partnership units in Holding and a 1% general partnership interest in AllianceBernstein. Including the general partnership interests in AllianceBernstein and Holding, and their equity interest in Holding, as of March 31, 2007, AXA and its subsidiaries had an approximate 63.3% economic interest in AllianceBernstein.

# 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The interim condensed consolidated financial statements of AllianceBernstein included herein have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). In the opinion of management, all adjustments, consisting only of normal recurring adjustments, necessary for a fair statement of the interim results, have been made. The preparation of the condensed consolidated financial statements requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the interim reporting periods. Actual results could differ from those estimates. The December 31, 2006 condensed consolidated statement of financial condition was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America.

#### **Principles of Consolidation**

The condensed consolidated financial statements include AllianceBernstein and its majority-owned and/or controlled subsidiaries. All significant intercompany transactions and balances among the consolidated entities have been eliminated.

The equity method of accounting is used for unconsolidated joint ventures and, in accordance with Emerging Issues Task Force D-46, "Accounting for Limited Partnership Investments", for investments made in limited partnership hedge funds that we sponsor and manage. The investments are included in "other investments" on the condensed consolidated statements of financial position and the related investment income and gains and losses are included in "other revenues" on the condensed consolidated statements of income.

#### Reclassifications

Certain prior period amounts have been reclassified to conform to the current year presentation. These include the reclassification of gains on dispositions (previously included in other revenues) to non-operating income in the condensed consolidated statements of income, and certain reclassifications within operating cash flow related to deferred compensation.

#### **Cash Distributions**

AllianceBernstein is required to distribute all of its Available Cash Flow, as defined in the Amended and Restated Agreement of Limited Partnership of AllianceBernstein ("AllianceBernstein Partnership Agreement"), to its unitholders and to its General Partner. Available Cash Flow can be summarized as the cash flow received by AllianceBernstein from operations minus such amounts as the General Partner determines, in its sole discretion, should be retained by AllianceBernstein for use in its business. The General Partner computes cash flow received from operations by determining the sum of:

- · net cash provided by operating activities of AllianceBernstein,
- · proceeds from borrowings and from sales or other dispositions of assets in the ordinary course of business, and
- income from investments in marketable securities, liquid investments, and other financial instruments that are acquired for investment purposes
  and that have a value that may be readily established,

and then subtracting from this amount the sum of:

- payments in respect of the principal of borrowings, and
- amounts expended for the purchase of assets in the ordinary course of business.

On April 25, 2007, the General Partner declared a distribution of \$264.8 million, or \$1.01 per AllianceBernstein Unit, representing the distribution of Available Cash Flow for the three months ended March 31, 2007. The General Partner, as a result of its 1% general partnership interest, is entitled to receive 1% of each quarterly distribution. The distribution is payable on May 17, 2007 to holders of record as of May 7, 2007.

#### Fees Receivable, Net

Fees receivable are shown net of allowances. An allowance for doubtful accounts related to investment advisory and services fees is determined through an analysis of the aging of receivables, assessments of collectibility based on historical trends and other qualitative and quantitative factors, including the following: our relationship with the client, the financial health (or ability to pay) of the client, current economic conditions and whether the account is closed or active.

#### Goodwill, Net

On October 2, 2000, AllianceBernstein acquired the business and assets of SCB Inc., an investment research and management company formerly known as Sanford C. Bernstein Inc. ("Bernstein"), and assumed the liabilities of Bernstein ("Bernstein Transaction"). The purchase price consisted of a cash payment of approximately \$1.5 billion and 40.8 million newly issued AllianceBernstein Units. AXA Financial purchased approximately 32.6 million newly issued AllianceBernstein Units for \$1.6 billion on June 21, 2000, to fund the cash portion of the purchase price.

The Bernstein Transaction was accounted for under the purchase method with the results of Bernstein included in the consolidated financial statements from the acquisition date. The cost of the acquisition was allocated on the basis of the estimated fair value of the assets acquired and the liabilities assumed. Portions of the purchase price were identified as net tangible assets of \$0.1 billion and costs assigned to contracts acquired of \$0.4 billion. The excess of the purchase price over the fair value of identifiable assets acquired resulted in the recognition of goodwill of approximately \$3.0 billion.

In accordance with Statement of Financial Accounting Standards No. 142 ("SFAS No. 142"), "Goodwill and Other Intangible Assets", we test goodwill at least annually, as of September 30, for impairment. As of September 30, 2006, the impairment test indicated that goodwill was not impaired. Also, as of March 31, 2007, management believes that goodwill was not impaired.

### Intangible Assets, Net

Intangible assets consist primarily of costs assigned to investment management contracts of SCB Inc., less accumulated amortization. Intangible assets are being amortized over the estimated useful life of approximately 20 years. The gross carrying amount and accumulated amortization of intangible assets subject to amortization totaled \$414.3 million and \$134.6 million as of March 31, 2007, respectively. Amortization expense was \$5.2 million for each of the three months ended March 31, 2007 and 2006, and estimated annual amortization expense for each of the next five years is approximately \$20.7 million. Management tests intangible assets for impairment quarterly. As of March 31, 2007, management believes that intangible assets were not impaired.

#### **Deferred Sales Commissions, Net**

We pay commissions to financial intermediaries in connection with the sale of shares of open-end company-sponsored mutual funds sold without a front-end sales charge ("back-end load shares"). These commissions are capitalized as deferred sales commissions and amortized over periods not exceeding five and one-half years for U.S. fund shares and four years for non-U.S. fund shares, the periods of time during which deferred sales commissions are generally recovered. We recover these commissions from distribution services fees received from those funds and from contingent deferred sales commissions ("CDSC") received from shareholders of those funds upon the redemption of their shares. CDSC cash recoveries are recorded as reductions of unamortized deferred sales commissions when received.

Management tests the deferred sales commission asset for recoverability quarterly. Significant assumptions utilized to estimate the company's future average assets under management and undiscounted future cash flows from back-end load shares include expected future market performance and redemption rates. Estimates of undiscounted future cash flows and the remaining life of the deferred sales commission asset are made from these assumptions and the aggregate undiscounted future cash flows are compared to the recorded value of the deferred sales commission asset. Management considers the results of these analyses performed at various dates. If management determines in the future that an impairment condition exists, a loss would be recorded. The amount of the loss would be measured as the amount by which the recorded amount of the asset exceeds its estimated fair value. Estimated fair value is determined using management's best estimate of future cash flows discounted to a present value amount.

#### Loss Contingencies

With respect to all significant litigation matters, we conduct a probability assessment of the likelihood of a negative outcome. If we determine the likelihood of a negative outcome is probable, and the amount of the loss can be reasonably estimated, we record an estimated loss for the expected outcome of the litigation as required by Statement of Financial Accounting Standards No. 5 ("SFAS No. 5"), "Accounting for Contingencies", and Financial Accounting Standards Board ("FASB") Interpretation No. 14 ("FIN No. 14"), "Reasonable Estimation of the Amount of a Loss – an interpretation of FASB Statement No. 5". If the likelihood of a negative outcome is reasonably possible and we are able to indicate an estimate of the possible loss or range of loss, we disclose that fact together with the estimate of the possible loss or range of loss. However, it is difficult to predict the outcome or estimate a possible loss or range of loss because litigation is subject to significant uncertainties, particularly when plaintiffs allege substantial or indeterminate damages, or when the litigation is highly complex or broad in scope.

#### **Revenue Recognition**

Investment advisory and services base fees, generally calculated as a percentage of assets under management, are recorded as revenue as the related services are performed. Certain investment advisory contracts provide for a performance-based fee, in addition to or in lieu of a base fee, which is calculated as either a percentage of absolute investment results or a percentage of investment results in excess of a stated benchmark over a specified period of time. Performance-based fees are recorded as revenue at the end of each measurement period.

Institutional research services revenue consists of brokerage transaction charges received by Sanford C. Bernstein & Co. ("SCB LLC") and Sanford C. Bernstein Limited ("SCBL"), both wholly-owned subsidiaries of AllianceBernstein, for in-depth research and brokerage-related services provided to institutional investors. Brokerage transaction charges earned and related expenses are recorded on a trade date basis. Distribution revenues, shareholder servicing fees, and interest income are accrued as earned.

#### **Deferred Compensation Plans**

We maintain several unfunded, non-qualified deferred compensation plans under which annual awards to employees are generally made in the fourth quarter. Participants allocate their awards among notional investments in Holding Units, certain of the investment services we provide to our clients, or a money market fund, or investments in options to buy Holding Units. We typically purchase the investments that are notionally elected by the participants and hold such investments, which are classified as trading securities, in a consolidated rabbi trust. Vesting periods for annual awards range from four years to immediate, depending on the terms of the individual awards, the age of the participants, or in the case of our Chairman and CEO, the terms of his employment agreement (filed as Exhibit 99.31 to Form 8-K, as filed October 31, 2006). Upon vesting, awards are distributed to participants unless they have made a voluntary long-term election to defer receipt. Quarterly cash distributions on unvested Holding Units for which a long-term deferral election has not been made are paid currently to participants. Quarterly cash distributions on notional investments of Holding Units and income credited on notional investments in our investment services or the money market fund for which a long-term deferral election has been made are reinvested and distributed as elected by participants.

Compensation expense for awards under the plans, including changes in participant account balances resulting from gains and losses on notional investments (other than in Holding Units), is recognized on a straight-line basis over the applicable vesting periods. Mark-to-market gains or losses on notional investments (other than in Holding Units) are recognized currently as investment gains (losses) in the consolidated statements of income.

#### **Compensatory Option Plans**

In December 2004, the FASB issued Statement of Financial Accounting Standards No. 123 (revised 2004), ("SFAS No. 123-R"), "Share Based Payment". SFAS No. 123-R requires that compensation cost related to share-based payments, based on the fair value of the equity instruments issued, be recognized in financial statements. SFAS No. 123-R supersedes Accounting Principles Board Opinion No. 25 ("APB No. 25"), "Accounting for Stock Issued to Employees", and its related implementation guidance. We adopted SFAS No. 123-R effective January 1, 2006 utilizing the modified prospective method. Prior period amounts have not been restated.

#### Variable Interest Entities

In accordance with FASB Interpretation No. 46 (revised December 2003) ("FIN 46-R"), "Consolidation of Variable Interest Entities", management reviews quarterly its management agreements and its investments in, and other financial arrangements with, certain entities that hold client assets under management to determine the entities that the company is required to consolidate under FIN 46-R. These include certain mutual fund products, hedge funds, structured products, group trusts, and joint ventures.

We derive no benefit from client assets under management of these entities other than investment management fees and cannot utilize those assets in our operations.

As of March 31, 2007, we have significant variable interests in certain structured products and hedge funds with approximately \$205.3 million in client assets under management. However, these variable interest entities do not require consolidation because management has determined that we are not the primary beneficiary. Our maximum exposure to loss in these entities is limited to our investments of \$0.1 million in these entities.

#### 3. Cash and Securities Segregated Under Federal Regulations and Other Requirements

As of March 31, 2007, \$1.9 billion of United States Treasury Bills were segregated in a special reserve bank custody account for the exclusive benefit of brokerage customers of SCB LLC under Rule 15c3-3 of the Securities Exchange Act of 1934, as amended ("Exchange Act"). During the first week of April 2007, we deposited an additional \$0.3 billion in United States Treasury Bills in a special account pursuant to Rule 15c3-3 requirements.

#### 4. Net Income Per Unit

Basic net income per unit is derived by reducing net income for the 1% general partnership interest and dividing the remaining 99% by the basic weighted average number of units outstanding for each period. Diluted net income per unit is derived by reducing net income for the 1% general partnership interest and dividing the remaining 99% by the total of the basic weighted average number of units outstanding and the dilutive unit equivalents resulting from outstanding compensatory options as follows:

|  |         | Three Months Ended                      |    |         |
|--|---------|---|----|---------|
|  | 3/31/07 |   |    | 3/31/06 |
|  | (in     | (in thousands, except per unit amounts) |    |         |
| Net income                                   | \$      | 267,701                                 | \$ | 227,573 |
| Weighted average units outstanding - basic   |         | 259,338                                 |    | 256,820 |
| Dilutive effect of compensatory options      |         | 2,102                                   |    | 2,195   |
| Weighted average units outstanding - diluted |         | 261,440                                 |    | 259,015 |
| Basic net income per unit                    | \$      | 1.02                                    | \$ | 0.88    |
| Diluted net income per unit                  | \$      | 1.01                                    | \$ | 0.87    |

As of March 31, 2007, we excluded 1,669,205 out-of-the-money options (i.e., options with an exercise price greater than the weighted average closing price of a unit for the relevant period) from the diluted net income per unit computation due to their anti-dilutive effect. As of March 31, 2006, there were no out-of-the-money options.

#### 5. Commitments and Contingencies

#### **Deferred Sales Commission Asset**

Payments of sales commissions made by AllianceBernstein Investments, Inc. ("AllianceBernstein Investments"), a wholly-owned subsidiary of AllianceBernstein, to financial intermediaries in connection with the sale of back-end load shares under our mutual fund distribution system ("the System") are capitalized as deferred sales commissions ("deferred sales commission asset") and amortized over periods not exceeding five and one-half years for U.S. fund shares and four years for non-U.S. fund shares, the periods of time during which the deferred sales commission asset is expected to be recovered. CDSC cash recoveries are recorded as reductions of unamortized deferred sales commissions when received. The amount recorded for the net deferred sales commission asset was \$196.4 million as of March 31, 2007. Payments of sales commissions made by AllianceBernstein Investments to financial intermediaries in connection with the sale of back-end load shares under the System, net of CDSC received of \$7.6 million and \$6.0 million, totaled approximately \$26.2 million and \$29.8 million during the three months ended March 31, 2007 and 2006, respectively.

Management tests the deferred sales commission asset for recoverability quarterly. Significant assumptions utilized to estimate the company's future average assets under management and undiscounted future cash flows from back-end load shares include expected future market levels and redemption rates. Market assumptions are selected using a long-term view of expected average market returns based on historical returns of broad market indices. As of March 31, 2007, management used average market return assumptions of 5% for fixed income and 8% for equity to estimate annual market returns. Higher actual average market returns would increase undiscounted future cash flows, while lower actual average market returns would decrease undiscounted future cash flows. Future redemption rate assumptions range from 23% to 25% for U.S. fund shares and 22% to 33% for non-U.S. fund shares, determined by reference to actual redemption experience over the five-year, three-year, one-year and current periods ended March 31, 2007, calculated as a percentage of the company's average assets under management represented by back-end load shares. An increase in the actual rate of redemptions would decrease undiscounted future cash flows, while a decrease in the actual rate of redemptions would increase undiscounted future cash flows. These assumptions are reviewed and updated quarterly. Estimates of undiscounted future cash flows and the remaining life of the deferred sales commission asset are made from these assumptions and the aggregate undiscounted future cash flows are compared to the recorded value of the deferred sales commission asset. As of March 31, 2007, management determined that the deferred sales commission asset was not impaired. If management determines in the future that the deferred sales commission asset is not recoverable, an impairment condition would exist and a loss would be measured as the amount by which the recorded amount of the asset exceeds its estimated fair value. Estimated fair value is determined using man

During the three months ended March 31, 2007, U.S. equity markets increased by approximately 0.6% as measured by the total return of the Standard & Poor's 500 Stock Index and U.S. fixed income markets increased by approximately 1.5% as measured by the change in the Lehman Brothers' Aggregate Bond Index. The redemption rate for domestic back-end load shares was approximately 22.8% during the three months ended March 31, 2007. Non-U.S. capital markets increases ranged from 2.3% to 4.1% as measured by the MSCI World, Emerging Market and EAFE Indices. The redemption rate for non-U.S. back-end load shares was 33.0% during the three months ended March 31, 2007. Declines in financial markets or higher redemption levels, or both, as compared to the assumptions used to estimate undiscounted future cash flows, as described above, could result in the impairment of the deferred sales commission asset. Due to the volatility of the capital markets and changes in redemption rates, management is unable to predict whether or when a future impairment of the deferred sales commission asset might occur. Any impairment would reduce materially the recorded amount of the deferred sales commission asset with a corresponding charge to earnings.

#### Legal Proceedings

With respect to all significant litigation matters, we conduct a probability assessment of the likelihood of a negative outcome. If we determine the likelihood of a negative outcome is probable, and the amount of the loss can be reasonably estimated, we record an estimated loss for the expected outcome of the litigation as required by SFAS No. 5 and FIN No. 14. If the likelihood of a negative outcome is reasonably possible and we are able to indicate an estimate of the possible loss or range of loss, we disclose that fact together with the estimate of the possible loss or range of loss. However, it is difficult to predict the outcome or estimate a possible loss or range of loss because litigation is subject to significant uncertainties, particularly when plaintiffs allege substantial or indeterminate damages, or when the litigation is highly complex or broad in scope.

#### **Market Timing-related Matters**

On October 2, 2003, a purported class action complaint entitled *Hindo*, *et al.* v. *AllianceBernstein Growth & Income Fund*, *et al.* ("Hindo Complaint") was filed against AllianceBernstein, Holding, the General Partner, AXA Financial, the AllianceBernstein-sponsored mutual funds ("U.S. Funds") that are registered under the Investment Company Act of 1940, as amended ("Investment Company Act"), the registrants and issuers of those funds, certain officers of AllianceBernstein ("AllianceBernstein defendants"), and certain unaffiliated defendants, as well as unnamed Doe defendants. The Hindo Complaint was filed in the United States District Court for the Southern District of New York by alleged shareholders of two of the U.S. Funds. The Hindo Complaint alleges that certain of the AllianceBernstein defendants failed to disclose that they improperly allowed certain hedge funds and other unidentified parties to engage in "late trading" and "market timing" of U.S. Fund securities, violating Sections 11 and 15 of the Securities Act of 1933, as amended, Sections 10(b) and 20(a) of the Exchange Act, and Sections 206 and 215 of the Investment Advisers Act of 1940, as amended ("Advisers Act"). Plaintiffs seek an unspecified amount of compensatory damages and rescission of their contracts with AllianceBernstein, including recovery of all fees paid to AllianceBernstein pursuant to such contracts.

Following October 2, 2003, additional lawsuits making factual allegations generally similar to those in the Hindo Complaint were filed in various federal and state courts against AllianceBernstein and certain other defendants. All state court actions against AllianceBernstein either were voluntarily dismissed or removed to federal court. On February 20, 2004, the Judicial Panel on Multidistrict Litigation transferred all federal actions to the United States District Court for the District of Maryland ("Mutual Fund MDL"). On September 29, 2004, plaintiffs filed consolidated amended complaints with respect to four claim types: mutual fund shareholder claims; mutual fund derivative claims; derivative claims brought on behalf of Holding; and claims brought under the Employee Retirement Income Security Act of 1974, as amended ("ERISA") by participants in the Profit Sharing Plan for Employees of AllianceBernstein. All four complaints included substantially identical factual allegations, which appear to be based in large part on the Order of the SEC dated December 18, 2003 (as amended and restated January 15, 2004, "SEC Order") and the New York State Attorney General Assurance of Discontinuance dated September 1, 2004 ("NYAG AoD").

On April 21, 2006, AllianceBernstein and attorneys for the plaintiffs in the mutual fund shareholder claims, mutual fund derivative claims, and ERISA claims entered into a confidential memorandum of understanding ("MOU") containing their agreement to settle these claims. The agreement will be documented by a stipulation of settlement and will be submitted for court approval at a later date. The settlement amount (\$30 million), which we previously accrued and disclosed, has been disbursed. The derivative claims brought on behalf of Holding, in which plaintiffs seek an unspecified amount of damages, remain pending.

We intend to vigorously defend against the lawsuit involving derivative claims brought on behalf of Holding. At the present time, we are unable to predict the outcome or estimate a possible loss or range of loss in respect of this matter because of the inherent uncertainty regarding the outcome of complex litigation, and the fact that the plaintiffs did not specify an amount of damages sought in their complaint.

On April 11, 2005, a complaint entitled *The Attorney General of the State of West Virginia v. AIM Advisors, Inc., et al.* ("WVAG Complaint") was filed against AllianceBernstein, Holding, and various unaffiliated defendants. The WVAG Complaint was filed in the Circuit Court of Marshall County, West Virginia by the Attorney General of the State of West Virginia. The WVAG Complaint makes factual allegations generally similar to those in the Hindo Complaint. On October 19, 2005, the WVAG Complaint was transferred to the Mutual Fund MDL. On August 30, 2005, the WV Securities Commissioner signed a Summary Order to Cease and Desist, and Notice of Right to Hearing ("Summary Order") addressed to AllianceBernstein and Holding. The Summary Order claims that AllianceBernstein and Holding violated the West Virginia Uniform Securities Act and makes factual allegations generally similar to those in the SEC Order and NYAG AoD. On January 25, 2006, AllianceBernstein and Holding moved to vacate the Summary Order. In early September 2006, the court denied this motion, and the Supreme Court of Appeals in West Virginia denied our petition for appeal. On September 22, 2006, we filed an answer and moved to dismiss the Summary Order with the WV Securities Commissioner.

We intend to vigorously defend against the allegations in the WVAG Complaint and the Summary Order. At the present time, we are unable to predict the outcome or estimate a possible loss or range of loss in respect of these matters because of the inherent uncertainty regarding the outcome of complex litigation, the fact that plaintiffs did not specify an amount of damages sought in their complaint, and the fact that, to date, we have not engaged in settlement negotiations.

## Revenue Sharing-related Matters

On June 22, 2004, a purported class action complaint entitled *Aucoin*, *et al. v. Alliance Capital Management L.P.*, *et al.* ("Aucoin Complaint") was filed against AllianceBernstein, Holding, the General Partner, AXA Financial, AllianceBernstein Investments, certain current and former directors of the U.S. Funds, and unnamed Doe defendants. The Aucoin Complaint names the U.S. Funds as nominal defendants. The Aucoin Complaint was filed in the United States District Court for the Southern District of New York by alleged shareholders of the AllianceBernstein Growth & Income Fund. The Aucoin Complaint alleges, among other things, (i) that certain of the defendants improperly authorized the payment of excessive commissions and other fees from U.S. Fund assets to broker-dealers in exchange for preferential marketing services, (ii) that certain of the defendants misrepresented and omitted from registration statements and other reports material facts concerning such payments, and (iii) that certain defendants caused such conduct as control persons of other defendants. The Aucoin Complaint asserts claims for violation of Sections 34(b), 36(b) and 48(a) of the Investment Company Act, Sections 206 and 215 of the Advisers Act, breach of common law fiduciary duties, and aiding and abetting breaches of common law fiduciary duties. Plaintiffs seek an unspecified amount of compensatory damages and punitive damages, rescission of their contracts with AllianceBernstein, including recovery of all fees paid to AllianceBernstein pursuant to such contracts, an accounting of all U.S. Fund-related fees, commissions and soft dollar payments, and restitution of all unlawfully or discriminatorily obtained fees and expenses.

On February 2, 2005, plaintiffs filed a consolidated amended class action complaint ("Aucoin Consolidated Amended Complaint") that asserted claims substantially similar to the Aucoin Complaint and nine additional subsequently-filed lawsuits. On October 19, 2005, the United States District Court for the Southern District of New York dismissed each of the claims set forth in the Aucoin Consolidated Amended Complaint, except for plaintiffs' claim under Section 36(b) of the Investment Company Act. On January 11, 2006, the District Court granted defendants' motion for reconsideration and dismissed the remaining Section 36(b) claim. On May 31, 2006, the District Court denied plaintiffs' motion for leave to file their amended complaint. On July 5, 2006, plaintiffs filed a notice of appeal, which was subsequently withdrawn subject to plaintiffs' right to reinstate it at a later date.

We believe that plaintiffs' allegations in the Aucoin Consolidated Amended Complaint are without merit and intend to vigorously defend against these allegations. At the present time, we are unable to predict the outcome or estimate a possible loss or range of loss in respect of this matter because of the inherent uncertainty regarding the outcome of complex litigation, the fact that plaintiffs did not specify an amount of damages sought in their complaint, and the fact that, to date, we have not engaged in settlement negotiations.

We are involved in various other matters, including employee arbitrations, regulatory inquiries, administrative proceedings, and litigation, some of which allege material damages. While any proceeding or litigation has the element of uncertainty, we believe that the outcome of any one of the other lawsuits or claims that is pending or threatened, or all of them combined, will not have a material adverse effect on our results of operations or financial condition.

#### 6. Qualified Employee Benefit Plans

We maintain a qualified profit sharing plan (the "Profit Sharing Plan") covering U.S. employees and certain foreign employees. Employer contributions are generally limited to the maximum amount deductible for federal income tax purposes.

We maintain a qualified, noncontributory, defined benefit retirement plan ("Retirement Plan") covering current and former employees who were employed by AllianceBernstein in the United States prior to October 2, 2000. Benefits are based on years of credited service, average final base salary and primary Social Security benefits. Our policy is to satisfy our funding obligation for each year in an amount not less than the minimum required by ERISA and not greater than the maximum amount we deduct for federal income tax purposes.

In April 2007, we contributed \$1.3 million to the Retirement Plan and currently intend to contribute an additional \$2.4 million to the Retirement Plan later this year. Contribution estimates, which are subject to change, are based on regulatory requirements, future market conditions and assumptions used for actuarial computations of the Retirement Plan's obligations and assets. Management, at the present time, is unable to determine the amount, if any, of additional future contributions that may be required.

Net expense under the retirement plan was comprised of:

|  | <br>Three Months Ended<br>March 31, |    |       |  |
|--|-------------------------------------|----|-------|--|
|  | <br>2007                            |    | 2006  |  |
|  | <br>(in thousands)                  |    |       |  |
| Service cost                                   | \$<br>993                           | \$ | 1,127 |  |
| Interest cost on projected benefit obligations | 1,231                               |    | 1,167 |  |
| Expected return on plan assets                 | (1,075)                             |    | (948) |  |
| Amortization of prior service credit           | (15)                                |    | (15)  |  |
| Amortization of transition asset               | (36)                                |    | (36)  |  |
| Recognized actuarial loss                      | <br>_                               |    | 99    |  |
| Net pension charge                             | \$<br>1,098                         | \$ | 1,394 |  |

#### 7. Income Taxes

AllianceBernstein is a private partnership for federal income tax purposes and, accordingly, is not subject to federal and state corporate income taxes. However, AllianceBernstein is subject to a 4.0% New York City unincorporated business tax ("UBT"). Domestic corporate subsidiaries of AllianceBernstein, which are subject to federal, state and local income taxes, are generally included in the filing of a consolidated federal income tax return with separate state and local income tax returns being filed. Foreign corporate subsidiaries are generally subject to taxes in the foreign jurisdictions where they are located.

In order to preserve AllianceBernstein's status as a private partnership for federal income tax purposes, AllianceBernstein Units must not be treated as publicly traded. The AllianceBernstein Partnership Agreement provides that all transfers of AllianceBernstein Units must be approved by AXA Equitable and the General Partner; AXA Equitable and the General Partner approve only those transfers permitted pursuant to one or more of the safe harbors contained in relevant treasury regulations. If such units were considered readily tradable, AllianceBernstein's net income would be subject to federal and state corporate income tax. Furthermore, should AllianceBernstein enter into a substantial new line of business, Holding, by virtue of its ownership of AllianceBernstein, would lose its status as a grandfathered publicly traded partnership and would become subject to corporate income tax which would reduce materially Holding's net income and its quarterly distributions to Holding Unitholders.

Effective January 1, 2007, we adopted the provisions of FASB Interpretation No. 48 ("FIN No. 48"), "Accounting for Uncertainty in Income Taxes", an interpretation of FASB Statement No. 109. FIN No. 48 requires that the effects of a tax position be recognized in the financial statements only if, as of the reporting date, it is "more likely than not" to be sustained based solely on its technical merits. In making this assessment, a company must assume that the taxing authority will examine the tax position and have full knowledge of all relevant information. As a result, we recognized a \$442,000 decrease in the liability for unrecognized tax benefits, which was accounted for as a cumulative-effect adjustment to the January 1, 2007 balance of partners' capital. The adjustment reflects the difference between the net amount of liabilities recognized in our consolidated statement of financial position prior to the application of FIN No. 48 and the net amount of liabilities recognized as a result of applying the provisions of FIN No. 48. As of January 1, 2007, the balance of unrecognized tax benefits was \$17.9 million. There have been no material changes to this balance during the first quarter of 2007. All unrecognized tax benefits, if recognized, would be recorded in the income tax provision and affect the effective tax rate.

Interest and penalties, if any, relating to tax positions are recorded in income tax expense on the consolidated statements of income. The total amount of accrued interest recorded on the consolidated statement of financial condition as of January 1, 2007, the date of adoption of FIN No. 48, is \$1.7 million. There were no accrued penalties as of January 1, 2007.

The company is no longer subject to U.S federal, or state and local income tax examinations by tax authorities for years before 2003. The Internal Revenue Service ("IRS") commenced an examination of our domestic corporate subsidiaries' federal tax returns for 2003 and 2004 in the second quarter of 2006 that is anticipated to be completed within 12 months. In addition, an examination of the partnership's New York City tax returns for 2003 through 2005 will commence in the second quarter of 2007. Subject to the results of the examinations, the statute of limitations will expire for the tax year 2003 resulting in the possible recognition of previously established unrecognized tax benefits of approximately \$7.5 million over the next 12 months.

We currently have no income tax examinations at our significant non-U.S. subsidiaries. Years that remain open and may be subject to examination vary under local law, and range from one to seven years.

#### 8. Accounting Pronouncements

In September 2006, FASB issued SFAS No. 157 ("SFAS No. 157"), "Fair Value Measurements". Among other requirements, SFAS No. 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. In February 2007, FASB issued SFAS No. 159 ("SFAS No. 159"), "Fair Value Option for Financial Assets and Financial Liabilities". SFAS No. 159 expands the use of fair value measurement by permitting entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. Both SFAS No. 157 and SFAS No. 159 are effective beginning the first fiscal year that begins after November 15, 2007. We are required to adopt both standards on January 1, 2008. We are currently evaluating the impact these pronouncements will have on our consolidated financial statements.

### Report of Independent Registered Public Accounting Firm

To the General Partner and Unitholders AllianceBernstein L.P.

We have reviewed the accompanying condensed consolidated statement of financial condition of AllianceBernstein L.P. and its subsidiaries ("AllianceBernstein") as of March 31, 2007, and the related condensed consolidated statements of income and cash flows for each of the three-month periods ended March 31, 2007 and March 31, 2006. These interim financial statements are the responsibility of the management of AllianceBernstein Corporation, the General Partner.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statement of financial condition as of December 31, 2006, and the related consolidated statements of income, changes in partners' capital and comprehensive income and cash flows for the year then ended, management's assessment of the effectiveness of AllianceBernstein's internal control over financial reporting as of December 31, 2006 and the effectiveness of AllianceBernstein's internal control over financial reporting as of December 31, 2006 and in our report dated February 27, 2007, we expressed unqualified opinions thereon. The consolidated financial statements and management's assessment of the effectiveness of internal control over financial reporting referred to above are not presented herein. In our opinion, the information set forth in the accompanying condensed consolidated statement of financial condition as of December 31, 2006 is fairly stated in all material respects in relation to the consolidated statement of financial condition from which it has been derived.

/s/ PricewaterhouseCoopers LLP

New York, New York May 4, 2007

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **Executive Overview**

Although U.S. capital markets were up modestly during the first quarter of 2007, with better performance outside the U.S., a steep plunge in Chinese stocks coupled with concerns over weaknesses in the U.S. housing and sub-prime mortgage markets triggered market volatility throughout the quarter. This volatility reminds us why research-driven stock selection and broad diversification across geographies, asset classes, and investing styles remain the best strategies to achieve long-term investment success.

Our value and growth equities services generally underperformed their respective benchmarks while our fixed income services outperformed, with particular strength in certain of our retail services. However, longer-term relative returns of many of our value equity services, especially global and international services, remain several hundred basis points above their respective benchmarks. Long-term returns in our growth services remain competitive, especially in our institutional product line. Net inflows were strong for the quarter at \$13.3 billion and were positive across all distribution channels. Our organic growth rate (which excludes market movement, acquisitions, and dispositions) continues to track at a high single-digit annual rate.

At the end of the first quarter of 2007, Institutional Investment Services assets under management ("AUM") were \$468.4 billion, or 63.2% of our total AUM. The 2.9% increase in institutional AUM for the quarter was attributable to market appreciation of \$7.7 billion and net inflows of \$6.3 billion, as over 100 mandates were funded. Additionally, global and international services, in a continuing trend, comprised 79.0% of all new institutional assets in the quarter. And our pipeline of won but unfunded new institutional mandates remains substantial.

Retail Services AUM was \$173.0 billion, or 23.3% of our total AUM at the end of the quarter. Net inflows and market appreciation contributed equally to the 3.6% quarterly increase in retail AUM. The first quarter of 2007 marked the seventh consecutive quarter of positive net flows in our Retail Services channel, as a significant year-over-year increase in U.S. fund sales and market share was partially offset by weakness in non-U.S. sales. It is noteworthy that our Wealth Strategies services reached \$10 billion in assets during the quarter, having been launched less than four years ago.

Private Client Services AUM crossed \$100 billion, a milestone for this channel, to \$100.3 billion, or 13.5% of our total AUM. These assets grew by 5.7% during the quarter, mostly the result of record net inflows, which were up 32.5% compared to March 31, 2006. Our continued focus on growing our Private Client AUM is evidenced by the addition of 17 financial advisors during the quarter in our U.S. and U.K. offices. Our global financial advisor staff now totals 315, a 15.8% increase since March 31, 2006.

Our Institutional Research Services recorded revenues of \$99.0 million for the quarter – the second strongest quarter ever. This revenue increase of 3.3%, compared to the first quarter of 2006, was driven entirely by growth in our European business; U.S. revenues were down slightly from a strong first quarter of 2006. We continue to invest in our European franchise as the number of publishing analysts increased to 16 from nine in the first quarter of 2006. Lastly, our algorithmic trading platform remains on schedule for client rollout in Europe in the second half of 2007.

Overall, our first quarter 2007 financial performance was good, with net revenues growing by 16.6% and net income expanding by 17.6%. Earnings for the quarter were negatively impacted by unusually high severance and employee-related legal costs as well as additional costs associated with the class action recovery error that we described last quarter, which aggregated approximately \$0.04 per unit.

As always, continued strength in our company's financial performance is dependent on satisfying the goals and needs of our clients, as measured by superior investment returns and service, the achievement of which remains the primary focus of every employee. This is paramount in enabling us to achieve our goal of becoming the most admired investment firm in the world.

# Earnings Guidance

Our earnings are becoming more seasonal, primarily due to the growing pool of AUM subject to performance fee arrangements and other factors, such as incentive compensation, affecting expense ratios. To clarify this point, we provided full year 2007 earnings guidance in our first quarter 2007 Earnings Release issued on April 25, 2007. We currently estimate that earnings of AllianceBernstein will be at levels that result in Holding's full year 2007 earnings at approximately \$4.65 - \$5.00 per Unit, with the fourth quarter accounting for a disproportionate share of the total. This estimate assumes net asset inflows continuing at levels similar to recent rates, and equity and fixed income market returns at annual rates of 8% and 5%, respectively, for the balance of the year. It is important to stress that the firm's earnings are subject to considerable uncertainty including, but not limited to, capital market volatility, the effect of which can be amplified by the aforementioned increase in assets under management subject to performance fee arrangements. Earnings guidance should be evaluated in this context.

# Assets Under Management

Effective January 1, 2006, we transferred certain client accounts among distribution channels to reflect changes in the way we service these accounts (shown as transfers in the tables below).

Assets under management by distribution channel were as follows:

|                          | As of M       | [arch 3 | 1,    |    |               |          |
|--------------------------|---------------|---------|-------|----|---------------|----------|
|                          | <br>2007 2006 |         |       | 9  | <b>Change</b> | % Change |
|                          | (in bi        | llions) |       |    |               |          |
| Institutional Investment | \$<br>468.4   | \$      | 389.9 | \$ | 78.5          | 20.1%    |
| Retail                   | 173.0         |         | 145.9 |    | 27.1          | 18.6     |
| Private Client           | <br>100.3     |         | 81.8  |    | 18.5          | 22.8     |
| Total                    | \$<br>741.7   | \$      | 617.6 | \$ | 124.1         | 20.1     |

Assets under management by investment service were as follows:

|                        |    | As of M |          |           |          |
|------------------------|----|---------|----------|-----------|----------|
|                        | -  | 2007    | 2006     | \$ Change | % Change |
|                        |    | ( in bi | llions)  |           |          |
| Value Equity:          |    |         |          |           |          |
| U.S.                   | \$ | 116.6   | \$ 110.4 | \$ 6.2    | 5.6%     |
| Global & international |    | 235.6   | 152.6    | 83.0      | 54.4     |
|                        |    | 352.2   | 263.0    | 89.2      | 33.9     |
| Growth Equity:         |    |         |          |           |          |
| U.S.                   |    | 74.0    | 83.4     | (9.4)     | (11.3)   |
| Global & international |    | 101.9   | 76.0     | 25.9      | 34.0     |
|                        |    | 175.9   | 159.4    | 16.5      | 10.3     |
| Fixed Income:          |    |         |          |           |          |
| U.S.                   |    | 112.3   | 105.5    | 6.8       | 6.5      |
| Global & international |    | 70.7    | 58.9     | 11.8      | 20.0     |
|                        |    | 183.0   | 164.4    | 18.6      | 11.3     |
| Index/Structured:      |    |         |          |           |          |
| U.S.                   |    | 24.8    | 25.7     | (0.9)     | (3.6)    |
| Global & international |    | 5.8     | 5.1      | 0.7       | 16.1     |
|                        |    | 30.6    | 30.8     | (0.2)     | (0.4)    |
| Total:                 |    |         |          |           |          |
| U.S.                   |    | 327.7   | 325.0    | 2.7       | 0.8      |
| Global & international |    | 414.0   | 292.6    | 121.4     | 41.5     |
| Total                  | \$ | 741.7   | \$ 617.6 | \$ 124.1  | 20.1     |

Changes in assets under management for the three-month period ended March 31, 2007 were as follows:

|                                  | Distribution Channel        |    |        |    |                  |    |        | Investment Service |                              |                    |       |                 |       |    |          |    |        |  |  |  |  |  |  |  |  |                 |  |                  |   |       |
|----------------------------------|-----------------------------|----|--------|----|------------------|----|--------|--------------------|------------------------------|--------------------|-------|-----------------|-------|----|----------|----|--------|--|--|--|--|--|--|--|--|-----------------|--|------------------|---|-------|
|                                  | Institutional<br>Investment | _  | Retail |    | rivate<br>Elient |    | Total  | _                  | Value<br>Equity<br>billions) | <b>Equity</b> Inco |       | Fixed<br>Income |       |    |          |    |        |  |  |  |  |  |  |  |  | Fixed<br>Income |  | ndex/<br>uctured | - | Total |
| Balance as of January 1, 2007    | \$ 455.1                    | \$ | 166.9  | \$ | 94.9             | \$ | 716.9  | \$                 | 335.5                        | \$                 | 174.1 | \$              | 177.0 | \$ | 30.3     | \$ | 716.9  |  |  |  |  |  |  |  |  |                 |  |                  |   |       |
| Long-term flows:                 |                             |    |        |    |                  |    |        |                    |                              |                    |       |                 |       |    |          |    |        |  |  |  |  |  |  |  |  |                 |  |                  |   |       |
| Sales/new accounts               | 19.3                        |    | 12.9   |    | 5.9              |    | 38.1   |                    | 20.1                         |                    | 8.1   |                 | 9.8   |    | 0.1      |    | 38.1   |  |  |  |  |  |  |  |  |                 |  |                  |   |       |
| Redemptions/terminations         | (8.1                        | )  | (9.4)  |    | (1.0)            |    | (18.5) |                    | (6.6)                        |                    | (7.5) |                 | (4.2) |    | (0.2)    |    | (18.5) |  |  |  |  |  |  |  |  |                 |  |                  |   |       |
| Cash flow/unreinvested dividends | (4.9                        | )  | (0.1)  |    | (1.3)            |    | (6.3)  |                    | (2.6)                        |                    | (2.0) |                 | (1.7) |    | _        |    | (6.3)  |  |  |  |  |  |  |  |  |                 |  |                  |   |       |
| Net long-term inflows            |                             |    |        |    |                  |    |        |                    |                              |                    |       |                 |       |    |          |    |        |  |  |  |  |  |  |  |  |                 |  |                  |   |       |
| (outflows)                       | 6.3                         |    | 3.4    |    | 3.6              |    | 13.3   |                    | 10.9                         |                    | (1.4) |                 | 3.9   |    | (0.1)    |    | 13.3   |  |  |  |  |  |  |  |  |                 |  |                  |   |       |
| Transfers                        | (0.7                        | )  | _      |    | 0.7              |    | _      |                    | _                            |                    | _     |                 | _     |    | <u> </u> |    | _      |  |  |  |  |  |  |  |  |                 |  |                  |   |       |
| Market appreciation              | 7.7                         |    | 2.7    |    | 1.1              |    | 11.5   |                    | 5.8                          |                    | 3.2   |                 | 2.1   |    | 0.4      |    | 11.5   |  |  |  |  |  |  |  |  |                 |  |                  |   |       |
| Net change                       | 13.3                        |    | 6.1    |    | 5.4              |    | 24.8   |                    | 16.7                         |                    | 1.8   |                 | 6.0   |    | 0.3      |    | 24.8   |  |  |  |  |  |  |  |  |                 |  |                  |   |       |
| Balance as of March 31,          |                             |    |        |    |                  |    |        |                    |                              |                    |       |                 |       |    |          |    |        |  |  |  |  |  |  |  |  |                 |  |                  |   |       |
| 2007                             | \$ 468.4                    | \$ | 173.0  | \$ | 100.3            | \$ | 741.7  | \$                 | 352.2                        | \$                 | 175.9 | \$              | 183.0 | \$ | 30.6     | \$ | 741.7  |  |  |  |  |  |  |  |  |                 |  |                  |   |       |

Changes in assets under management for the twelve-month period ended March 31, 2007 were as follows:

|                             |                          | Dis | stribution | Cha  | annel |             | Investment Service |                  |    |        |    |        |    |       |    |        |
|-----------------------------|--------------------------|-----|------------|--|-------|-------------|--------------------|------------------|----|--------|----|--------|----|-------|----|--------|
|                             | <br>itutional<br>estment | ]   | Retail     | Private Value Growth Fixed Client Total Equity Equity Income |       |             |                    | ndex/<br>uctured | -  | Гotal  |    |        |    |       |    |        |
|                             |                          |     |            |  |       |             | (in l              | oillions)        |    |        |    |        |    |       |    |        |
| Balance as of April 1, 2006 | \$<br>389.9              | \$  | 145.9      | \$   | 81.8  | \$<br>617.6 | \$                 | 263.0            | \$ | 159.4  | \$ | 164.4  | \$ | 30.8  | \$ | 617.6  |
| Long-term flows:            |                          |     |            |  |       |             |                    |                  |    |        |    |        |    |       |    |        |
| Sales/new accounts          | 62.0                     |     | 46.1       |  | 16.3  | 124.4       |                    | 63.9             |    | 31.6   |    | 28.0   |    | 0.9   |    | 124.4  |
| Redemptions/terminations    | (23.9)                   |     | (33.1)     |  | (3.2) | (60.2)      |                    | (19.3)           |    | (20.8) |    | (16.8) |    | (3.3) |    | (60.2) |
| Cash flow/unreinvested      |                          |     |            |  |       |             |                    |                  |    |        |    |        |    |       |    |        |
| dividends                   | (10.1)                   |     | (1.1)      |  | (3.9) | <br>(15.1)  |                    | (7.6)            |    | (4.2)  |    | (2.1)  |    | (1.2) |    | (15.1) |
| Net long-term inflows       |                          |     |            |  |       |             |                    |                  |    |        |    |        |    |       |    |        |
| (outflows)                  | 28.0                     |     | 11.9       |  | 9.2   | 49.1        |                    | 37.0             |    | 6.6    |    | 9.1    |    | (3.6) |    | 49.1   |
| Acquisition <sup>(1)</sup>  | 0.3                      |     | 0.1        |  | _     | 0.4         |                    | _                |    | 0.3    |    | 0.1    |    | _     |    | 0.4    |
| Transfers                   | (0.7)                    |     | _          |  | 0.7   | _           |                    | 0.8              |    | (0.8)  |    | _      |    | _     |    | _      |
| Market appreciation         | 50.9                     |     | 15.1       |  | 8.6   | <br>74.6    |                    | 51.4             |    | 10.4   |    | 9.4    |    | 3.4   |    | 74.6   |
| Net change                  | 78.5                     |     | 27.1       |  | 18.5  | 124.1       |                    | 89.2             |    | 16.5   |    | 18.6   |    | (0.2) |    | 124.1  |
| Balance as of March 31,     |                          |     |            |  |       |             |                    |                  |    |        |    |        |    |       |    |        |
| 2007                        | \$<br>468.4              | \$  | 173.0      | \$   | 100.3 | \$<br>741.7 | \$                 | 352.2            | \$ | 175.9  | \$ | 183.0  | \$ | 30.6  | \$ | 741.7  |

<sup>(1)</sup> Hong Kong joint venture interest.

Average assets under management by distribution channel and investment service were as follows:

|                          | Thre      | e Months E | nded I |       |           |       |          |
|--------------------------|-----------|------------|--------|-------|-----------|-------|----------|
|                          | 2007      |            |        | 2006  | \$ Change |       | % Change |
|                          | (in billi |            |        |       |           |       |          |
| Distribution Channel:    |           |            |        |       |           |       |          |
| Institutional Investment | \$        | 459.6      | \$     | 379.3 | \$        | 80.3  | 21.2%    |
| Retail                   |           | 169.7      |        | 144.4 |           | 25.3  | 17.5     |
| Private Client           |           | 97.4       |        | 79.0  |           | 18.4  | 23.3     |
| Total                    | \$        | 726.7      | \$     | 602.7 | \$        | 124.0 | 20.6     |
| Investment Service:      |           |            |        |       |           |       |          |
| Value Equity             | \$        | 341.8      | \$     | 252.4 | \$        | 89.4  | 35.4%    |
| Growth Equity            |           | 174.5      |        | 154.7 |           | 19.8  | 12.9     |
| Fixed Income             |           | 179.9      |        | 164.9 |           | 15.0  | 9.1      |
| Index/Structured         |           | 30.5       |        | 30.7  |           | (0.2) | (0.8)    |
| Total                    | \$        | 726.7      | \$     | 602.7 | \$        | 124.0 | 20.6     |
|                          | -         |            |        |       |           |       |          |

# **Consolidated Results of Operations**

|                                 | Thre      | e Months E    | nded N |       |                   |        |          |
|---------------------------------|-----------|---------------|--------|-------|-------------------|--------|----------|
|                                 |           | 2007          |        | 2006  |                   | Change | % Change |
|                                 |           | (in           |        |       | per unit amounts) |        |          |
| Net revenues                    | \$        | 1,044.3       | \$     | 895.7 | \$                | 148.6  | 16.6%    |
| Expenses                        |           | 757.9         |        | 655.9 |                   | 102.0  | 15.6     |
| Operating income                |           | 286.4         |        | 239.8 |                   | 46.6   | 19.4     |
| Non-operating income            |           | 4.2           |        | 3.5   |                   | 0.7    | 21.7     |
| Income before income taxes      |           | 290.6         |        | 243.3 |                   | 47.3   | 19.5     |
| Income taxes                    |           | 22.9          |        | 15.7  |                   | 7.2    | 46.1     |
| Net income                      | \$        | 267.7         | \$     | 227.6 | \$                | 40.1   | 17.6     |
| Diluted net income per unit     | \$        | 1.01          | \$     | 0.87  | \$                | 0.14   | 16.1     |
| Distributions per unit          | <u>\$</u> | 1.01          | \$     | 0.87  | \$                | 0.14   | 16.1     |
| (4)                             |           |               |        |       |                   |        |          |
| Operating margin <sup>(1)</sup> | _         | <u>27.4</u> % |        | 26.8% |                   |        |          |

<sup>(1)</sup> Operating income as a percentage of net revenues.

Net income for the three months ended March 31, 2007 increased 17.6% from the three months ended March 31, 2006. This increase was primarily due to higher investment advisory and services fee revenues, partially offset by higher employee compensation and benefits expenses.

### **Net Revenues**

The following table summarizes the components of total net revenues:

|                                     | Thre      | e Months E | Ended Ma |       |                 |          |  |
|-------------------------------------|-----------|------------|----------|-------|-----------------|----------|--|
|                                     |           | 2007       | 200      | 6     | \$ Change       | % Change |  |
|                                     |           | (in mi     | illions) |       |                 |          |  |
| estment advisory and services fees: |           |            |          |       |                 |          |  |
| stitutional Investment:             |           |            |          |       |                 |          |  |
| Base fees                           | \$        | 320.4      | \$       | 251.8 | \$ 68.6         | 27.2%    |  |
| Performance fees                    |           | 18.1       |          | 13.4  | 4.7             | 34.4     |  |
|                                     |           | 338.5      |          | 265.2 | 73.3            | 27.6     |  |
| etail:                              |           |            |          |       |                 |          |  |
| Base fees                           |           | 220.5      |          | 186.7 | 33.8            | 18.1     |  |
| Performance fees                    |           | _          |          | (0.1) | 0.1             | 100.0    |  |
|                                     |           | 220.5      |          | 186.6 | 33.9            | 18.2     |  |
| rivate Client:                      |           |            |          |       |                 |          |  |
| Base fees                           |           | 217.3      |          | 175.4 | 41.9            | 23.9     |  |
| Performance fees                    |           | (0.8)      |          | (0.5) | (0.3)           | (60.2)   |  |
|                                     |           | 216.5      |          | 174.9 | 41.6            | 23.8     |  |
| otal:                               |           |            |          |       |                 |          |  |
| Base fees                           |           | 758.2      |          | 613.9 | 144.3           | 23.5     |  |
| Performance fees                    |           | 17.3       |          | 12.8  | 4.5             | 34.9     |  |
| Terrormance rees                    |           | 775.5      |          | 626.7 | 148.8           | 23.7     |  |
|                                     |           | 773.5      |          | 020.7 | 140.0           | 25.7     |  |
| ribution revenues                   |           | 112.2      |          | 102.8 | 9.4             | 9.1      |  |
| itutional research services         |           | 99.0       |          | 95.8  | 3.2             | 3.3      |  |
| idend and interest income           |           | 68.3       |          | 55.3  | 13.0            | 23.5     |  |
| estment gains (losses)              |           | 9.5        |          | 26.2  | (16.7)          | (63.6)   |  |
| er revenues                         |           | 33.9       |          | 33.6  | 0.3             | 1.0      |  |
| l revenues                          |           | 1,098.4    |          | 940.4 | 158.0           | 16.8     |  |
| s: interest expense                 |           | 54.1       |          | 44.7  | 9.4             | 20.8     |  |
| revenues                            | \$        |            | \$       |       |                 | 16.6     |  |
| revenues                            | <u>\$</u> | 1,044.3    | \$       | 895.7 | <u>\$ 148.6</u> |          |  |

#### **Investment Advisory and Services Fees**

Investment advisory and services fees, the largest component of our revenues, consist primarily of base fees. These fees are generally calculated as a percentage of the value of assets under management and vary with the type of investment service, the size of account, and the total amount of assets we manage for a particular client. Accordingly, fee income generally increases or decreases as average assets under management increase or decrease and is therefore affected by market appreciation or depreciation, the addition of new client accounts or client contributions of additional assets to existing accounts, withdrawals of assets from and termination of client accounts, purchases and redemptions of mutual fund shares, and shifts of assets between accounts or products with different fee structures.

Certain investment advisory contracts provide for a performance fee, in addition to or in lieu of a base fee. This fee is calculated as either a percentage of absolute investment results or a percentage of investment results in excess of a stated benchmark over a specified period of time. Performance fees are recorded as revenue at the end of the measurement period and will be higher in favorable markets and lower in unfavorable markets, which may increase the volatility and seasonality of our revenues and earnings.

For the three months ended March 31, 2007, our investment advisory and services fees increased 23.7% from the first quarter of 2006, primarily due to a 20.6% increase in average assets under management resulting from net asset inflows and market appreciation. Performance fees aggregated \$17.3 million and \$12.8 million for the three months ended March 31, 2007 and 2006, respectively.

Institutional investment advisory and services fees for the three months ended March 31, 2007 increased \$73.3 million, or 27.6%, from the three months ended March 31, 2006, primarily as a result of a 21.2% increase in average assets under management and a more favorable mix, reflecting a 42.5% increase in global and international average assets under management where base fee rates are generally higher than domestic base fee rates.

Retail investment advisory and services fees for the three months ended March 31, 2007 increased by \$33.9 million, or 18.2%, from the three months ended March 31, 2006, reflecting a 17.5% increase in average assets under management.

Private client investment advisory and services fees for the three months ended March 31, 2007 increased by \$41.6 million, or 23.8%, from the three months ended March 31, 2006, primarily as a result of a 23.3% increase in average assets under management.

### **Distribution Revenues**

AllianceBernstein Investments and AllianceBernstein Luxembourg (both wholly-owned subsidiaries of AllianceBernstein) act as distributor and/or placement agent of company-sponsored mutual funds and receive distribution services fees from certain of those funds as partial reimbursement of the distribution expenses they incur. Distribution revenues for the three months ended March 31, 2007 increased \$9.4 million, or 9.1%, compared to the three months ended March 31, 2006, principally due to higher average mutual fund AUM.

### **Institutional Research Services**

Institutional Research Services revenue consists principally of brokerage transaction charges received for providing in-depth independent, fundamental research and brokerage-related services to institutional investors.

Revenues from institutional research services for the three months ended March 31, 2007 reflect an increase of 3.3%, or \$3.2 million, from the three months ended March 31, 2006. This increase was the result of higher revenues in London (primarily due to increased volumes), partially offset by a modest decrease in U.S. revenues. U.S. revenues decreased due to reductions in market share and pricing, partially offset by an increase in volumes.

Recent declines in commission rates charged by broker-dealers are likely to continue and may accelerate. Increasing use of electronic trading systems and algorithmic trading strategies (which permit investors to execute securities transactions at a fraction of typical full-service broker-dealer charges) and pressure exerted by funds and institutional investors are likely to result in continuing, perhaps significant, declines in commission rates, which would, in turn, reduce the revenues generated by our Institutional Research Services.

#### <u>Dividend and Interest Income and Interest Expense</u>

Dividend and interest income consists of investment income, interest earned on United States Treasury Bills and interest earned on collateral given for securities borrowed from brokers and dealers. Interest expense includes interest accrued on cash balances in customer accounts and on collateral received for securities loaned. Dividend and interest income, net of interest expense, for the three months ended March 31, 2007 increased \$3.6 million from the three months ended March 31, 2006. The increase was due primarily to increased stock borrowed income as a result of higher brokerage balances and interest rates in 2007.

### Investment Gains (Losses)

Investment gains (losses), consisting of realized and unrealized gains or losses on investments related to deferred compensation plan obligations and other investments, decreased \$16.7 million for the three months ended March 31, 2007 compared to the first quarter of 2006. The decrease was due primarily to lower mark-to-market gains on investments related to deferred compensation plan obligations.

#### Other Revenues, Net

Other revenues consist of fees earned for transfer agency services provided to our mutual funds, fees earned for administration and recordkeeping services provided to our mutual funds and the general accounts of AXA and its subsidiaries, our equity in the earnings of investments made in limited partnership hedge funds that we sponsor and manage, and other miscellaneous revenues. Other revenues for the three months ended March 31, 2007 increased \$0.3 million from the three months ended March 31, 2006.

#### **Expenses**

The following table summarizes the components of expenses:

|                                    | Three         | e Months E | nded |       |           |       |          |
|------------------------------------|---------------|------------|------|-------|-----------|-------|----------|
|                                    | 2007 2006     |            |      | 2006  | \$ Change |       | % Change |
|                                    | (in millions) |            |      |       |           |       |          |
| Employee compensation and benefits | \$            | 440.5      | \$   | 370.4 | \$        | 70.1  | 18.9%    |
| Promotion and servicing            |               | 160.9      |      | 146.3 |           | 14.6  | 10.0     |
| General and administrative         |               | 143.8      |      | 126.6 |           | 17.2  | 13.6     |
| Interest                           |               | 7.5        |      | 7.4   |           | 0.1   | 0.7      |
| Amortization of intangible assets  |               | 5.2        |      | 5.2   |           | _     | 0.1      |
| Total                              | \$            | 757.9      | \$   | 655.9 | \$        | 102.0 | 15.6     |

# **Employee Compensation and Benefits**

We had 4,991 full-time employees at March 31, 2007 compared to 4,410 at March 31, 2006. Employee compensation and benefits, which represented approximately 58% of total expenses in the first quarter of 2007, include base compensation, cash and deferred incentive compensation, commissions, fringe benefits, and other employment costs.

Base compensation, fringe benefits and other employment costs for the three months ended March 31, 2007 increased \$25.5 million, or 20.3%, from the three months ended March 31, 2006, primarily as a result of increased headcount, annual merit increases, higher severance, and higher fringe benefits reflecting increased compensation levels. Incentive compensation increased \$25.1 million, or 16.0%, due to the increase in full-time employees, higher estimated annual bonus payments, and higher amortization of deferred compensation. Commission expense was higher by \$19.5 million, or 22.3%, due to higher sales volume across all distribution channels and Institutional Research Services.

### Promotion and Servicing

Promotion and servicing expenses, which represented approximately 21% of total expenses in the first quarter of 2007, include distribution plan payments to financial intermediaries for distribution of company-sponsored mutual funds and amortization of deferred sales commissions paid to financial intermediaries for the sale of back-end load shares of our sponsored mutual funds. *See Capital Resources and Liquidity in this Item 2 and Note 5 to AllianceBernstein's condensed consolidated financial statements contained in Item 1* of this Form 10-Q for further discussion of deferred sales commissions. Also included in this expense category are costs related to travel and entertainment, advertising, promotional materials, and investment meetings and seminars for financial intermediaries that distribute our mutual fund products.

Promotion and servicing expenses for the three months ended March 31, 2007 increased \$14.6 million, or 10.0%, from the three months ended March 31, 2006, primarily due to higher distribution plan payments, travel, and promotional materials costs.

### General and Administrative

General and administrative expenses, which represented approximately 19% of total expenses in the first quarter of 2007, are costs related to operations, including technology, professional fees, occupancy, communications, minority interests in consolidated subsidiaries, and similar expenses. General and administrative expenses for the three months ended March 31, 2007 increased \$17.2 million, or 13.6%, from the three months ended March 31, 2006. The increase was primarily due to higher occupancy and technology costs, partially offset by lower legal costs.

### Interest on Borrowings

Interest on our borrowings for the three months ended March 31, 2007 increased \$0.1 million, or 0.7%, from the three months ended March 31, 2006, as a result of higher short term borrowing levels in the first quarter of 2007, partially offset by the write-off of issuance costs in the first quarter of 2006 relating to the new \$800 million revolving credit facility entered into in February 2006.

### Non-Operating Income

Non-operating income consists of contingent purchase price payments earned from the disposition in 2005 of our cash management services. Non-operating income for the three months ended March 31, 2007 increased \$0.7 million, or 21.7%.

### Taxes on Income

AllianceBernstein, a private limited partnership, is not subject to federal or state corporate income taxes. However, we are subject to the New York City unincorporated business tax. Our domestic corporate subsidiaries are subject to federal, state and local income taxes, and are generally included in the filing of a consolidated federal income tax return. Separate state and local income tax returns are filed. Foreign corporate subsidiaries are generally subject to taxes in the foreign jurisdictions where they are located.

Income tax expense for the three months ended March 31, 2007 increased \$7.2 million, or 46.1%, from the three months ended March 31, 2006, primarily as a result of a higher effective tax rate reflecting higher income in our foreign corporate subsidiaries (primarily in the U.K. and Japan).

### CAPITAL RESOURCES AND LIQUIDITY

The following table identifies selected items relating to capital resources and liquidity:

|  | Thr  | ee Months E |         |         |          |
|--|------|-------------|---------|---------|----------|
|  | 2007 |             |         | 2006    | % Change |
|  |      | (in mi      | llions) |         |          |
| Partners' capital, as of March 31  | \$   | 4,438.5     | \$      | 4,320.7 | 2.7%     |
| Cash flow from operations  |      | 237.8       |         | 404.5   | (41.2)   |
| Proceeds from sales (purchases) of investments, net  |      | 5.8         |         | (32.6)  | n/a      |
| Capital expenditures   |      | (26.9)      |         | (20.9)  | 28.7     |
| Distributions paid   |      | (419.1)     |         | (290.8) | 44.1     |
| Purchases of Holding Units   |      | (14.1)      |         | (16.1)  | (12.8)   |
| Issuance of Holding Units  |      | _           |         | 47.2    | (100.0)  |
| Additional investments by Holding with proceeds from exercise of compensatory options to buy |      |             |         |         |          |
| Holding Units  |      | 17.5        |         | 39.9    | (56.1)   |
| Issuance of commercial paper, net  |      | 161.4       |         | 38.1    | 324.1    |
| Available Cash Flow  |      | 264.8       |         | 226.3   | 17.0     |
| Distributions per AllianceBernstein Unit   |      | 1.01        |         | 0.87    | 16.1     |

Cash and cash equivalents of \$657.2 million as of March 31, 2007 decreased \$35.5 million from \$692.7 million at December 31, 2006. Cash inflows are primarily provided by operations, the issuance of commercial paper, proceeds from sales of investments, and an additional investment by Holding using proceeds from exercises of compensatory options to buy Holding Units. Significant cash outflows include cash distributions paid to the General Partner and unitholders, capital expenditures, purchases of investments, and purchases of Holding Units to fund deferred compensation plans.

#### **Contingent Deferred Sales Charge**

See Note 5 to AllianceBernstein's condensed consolidated financial statements contained in Item 1 of this Form 10-Q.

### **Debt and Credit Facilities**

Total available credit, debt outstanding and weighted average interest rates as of March 31, 2007 and 2006 were as follows:

|  |    |                     |    |       | March    | ı 31,    |       |                  |                  |                     |  |                     |                  |
|--|----|---------------------|----|-------|----------|----------|-------|------------------|------------------|---------------------|--|---------------------|------------------|
|  |    |                     | 2  | 2007  |          |          |       |                  |                  |                     |  |                     |                  |
|  | _  | Credit<br>Available |    |       |          |          |       | Debt<br>standing | Interest<br>Rate | Credit<br>Available |  | Debt<br>Outstanding | Interest<br>Rate |
|  |    | <u>.</u>            |    |       | (in mill | ions)    |       |                  |                  |                     |  |                     |                  |
| Senior Notes                             | \$ | 200.0               | \$ | _     | —%       | \$ 600   | .0 \$ | 399.8            | 5.6%             |                     |  |                     |                  |
| Commercial paper <sup>(1)</sup>          |    | 800.0               |    | 503.6 | 5.3      | 425      | .0    | 39.0             | 4.9              |                     |  |                     |                  |
| Revolving credit facility <sup>(1)</sup> |    | _                   |    | _     | _        | 375      | .0    | _                | _                |                     |  |                     |                  |
| Extendible commercial notes              |    | 100.0               |    | _     | _        | 100      | .0    | _                | _                |                     |  |                     |                  |
| Other                                    |    | _                   |    |       | _        | n        | /a    | 7.5              | 4.6              |                     |  |                     |                  |
| Total                                    | \$ | 1,100.0             | \$ | 503.6 | 5.3      | \$ 1,500 | .0 \$ | 446.3            | 5.5              |                     |  |                     |                  |

<sup>(1)</sup> Our revolving credit facility supports our commercial paper program; amounts borrowed under the commercial paper program reduce amounts available for other purposes under the revolving credit facility on a dollar-for-dollar basis.

In August 2001, we issued \$400 million 5.625% Notes ("Senior Notes") pursuant to a shelf registration statement that originally permitted us to issue up to \$600 million in senior debt securities. The Senior Notes matured in August 2006, and were retired using cash flow from operations and proceeds from the issuance of commercial paper. We currently have \$200 million available under the shelf registration statement for future issuances.

In February 2006, we entered into an \$800 million five-year revolving credit facility with a group of commercial banks and other lenders. The revolving credit facility is intended to provide back-up liquidity for our commercial paper program, which we increased from \$425 million to \$800 million in May 2006. Under the revolving credit facility, the interest rate, at our option, is a floating rate generally based upon a defined prime rate, a rate related to the London Interbank Offered Rate (LIBOR) or the Federal Funds rate. The revolving credit facility contains covenants which, among other things, requires us to meet certain financial ratios. We were in compliance with the covenants as of March 31, 2007. To supplement this revolving credit facility, in April 2007 we entered into a \$100 million three-month, renewable uncommitted loan agreement with a major bank.

We currently maintain a \$100 million extendible commercial notes ("ECN") program as a supplement to our commercial paper program. ECNs are short-term uncommitted debt instruments that do not require back-up liquidity support.

In 2006, SCB LLC entered into four separate uncommitted line of credit facility agreements with various banks, each for \$100 million. During January and February of 2007, SCB LLC increased three of the agreements to \$200 million each and entered into an additional agreement for \$100 million with a new bank. As of March 31, 2007, no amounts were outstanding under these credit facilities.

Our substantial capital base and access to public and private debt, at competitive terms, should provide adequate liquidity for our general business needs. Management believes that cash flow from operations and the issuance of debt and AllianceBernstein Units or Holding Units will provide us with the resources to meet our financial obligations.

### COMMITMENTS AND CONTINGENCIES

AllianceBernstein's capital commitments, which consist primarily of operating leases for office space, are generally funded from future operating cash flows.

See Note 5 to AllianceBernstein's condensed consolidated financial statements contained in Item 1 of this Form 10-Q for a discussion of our mutual fund distribution system and related deferred sales commission asset and of certain legal proceedings to which we are a party.

### CRITICAL ACCOUNTING ESTIMATES

The preparation of the condensed consolidated financial statements and notes to condensed consolidated financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses.

Management believes that the critical accounting policies and estimates discussed below involve significant management judgment due to the sensitivity of the methods and assumptions used.

### **Deferred Sales Commission Asset**

Management tests the deferred sales commission asset for recoverability quarterly. Significant assumptions utilized to estimate the company's future average assets under management and undiscounted future cash flows from back-end load shares include expected future market levels and redemption rates. Market assumptions are selected using a long-term view of expected average market returns based on historical returns of broad market indices. As of March 31, 2007, management used average market return assumptions of 5% for fixed income and 8% for equity to estimate annual market returns. Higher actual average market returns would increase undiscounted future cash flows, while lower actual average market returns would decrease undiscounted future cash flows. Future redemption rate assumptions range from 23% to 25% for U.S. fund shares and 22% to 33% for non-U.S. fund shares, determined by reference to actual redemption experience over the five-year, three-year, one-year and current periods ended March 31, 2007, calculated as a percentage of the company's average assets under management represented by back-end load shares. An increase in the actual rate of redemptions would decrease undiscounted future cash flows, while a decrease in the actual rate of redemptions would exist and updated quarterly. Estimates of undiscounted future cash flows and the remaining life of the deferred sales commission asset are made from these assumptions and the aggregate undiscounted future cash flows are compared to the recorded value of the deferred sales commission asset. As of March 31, 2007, management determined that the deferred sales commission asset was not impaired. If management determines in the future that the deferred sales commission asset is not recoverable, an impairment condition would exist and a loss would be measured as the amount by which the recorded amount of the asset exceeds its estimated fair value. Estimated fair value is determined using management's best estimate of future cash flows discounted to a prese

### Goodwill

As a result of the adoption of SFAS No. 142, goodwill is tested at least annually, as of September 30, for impairment. Significant assumptions are required in performing goodwill impairment tests. Such tests include determining whether the estimated fair value of AllianceBernstein, the reporting unit, exceeds its book value. There are several methods of estimating AllianceBernstein's fair value, which includes valuation techniques such as market quotations and discounted expected cash flows. In developing estimated fair value using a discounted cash flow valuation technique, business growth rate assumptions are applied over the estimated life of the goodwill asset and the resulting expected cash flows are discounted to arrive at a present value amount that approximates fair value. These assumptions consider all material events that have impacted, or that we believe could potentially impact, future discounted expected cash flows. As of September 30, 2006, the impairment test indicated that goodwill was not impaired. Also, as of March 31, 2007, management believes that goodwill was not impaired. However, future tests may be based upon different assumptions which may or may not result in an impairment of this asset. Any impairment could reduce materially the recorded amount of the goodwill asset with a corresponding charge to our earnings.

### **Intangible Assets**

Acquired intangibles are recognized at fair value and amortized over their estimated useful lives of twenty years. Intangible assets are evaluated for impairment quarterly. A present value technique is applied to management's best estimate of future cash flows to estimate the fair value of intangible assets. Estimated fair value is then compared to the recorded book value to determine whether an impairment is indicated. The estimates used include estimating attrition factors of customer accounts, asset growth rates, direct expenses and fee rates. We choose assumptions based on actual historical trends that may or may not occur in the future. As of March 31, 2007, management believes that intangible assets were not impaired. However, future tests may be based upon different assumptions which may or may not result in an impairment of this asset. Any impairment could reduce materially the recorded amount of intangible assets with a corresponding charge to our earnings.

### **Retirement Plan**

We maintain a qualified, noncontributory, defined benefit retirement plan covering current and former employees who were employed by the company in the United States prior to October 2, 2000. The amounts recognized in the consolidated financial statements related to the retirement plan are determined from actuarial valuations. Inherent in these valuations are assumptions including expected return on plan assets, discount rates at which liabilities could be settled, rates of annual salary increases, and mortality rates. The assumptions are reviewed annually and may be updated to reflect the current environment. A summary of the key economic assumptions are *described in Note 14 to AllianceBernstein's consolidated financial statements in our Form 10-K for the year ended December 31, 2006.* In accordance with U.S. generally accepted accounting principles, actual results that differ from those assumed are accumulated and amortized over future periods and, therefore, affect expense recognized and liabilities recorded in future periods.

In developing the expected long-term rate of return on plan assets of 8.0%, we considered the historical returns and future expectations for returns for each asset category, as well as the target asset allocation of the portfolio. The expected long-term rate of return on assets is based on weighted average expected returns for each asset class. We assumed a target allocation weighting of 50% to 70% for equity securities, 20% to 40% for debt securities, and 0% to 10% for real estate investment trusts. Exposure of the total portfolio to cash equivalents on average is not expected to exceed 5% of the portfolio's value on a market value basis. The plan seeks to provide a rate of return that exceeds applicable benchmarks over rolling five-year periods. The benchmark for the plan's large cap domestic equity investment strategy is the S&P 500 Index; the small cap domestic equity investment strategy is measured against the Russell 2000 Index; the international equity investment strategy is measured against the MSCI EAFE Index; and the fixed income investment strategy is measured against the Lehman Brothers Aggregate Bond Index. The actual rate of return on plan assets was 9.0%, 13.7%, and 9.0% in 2006, 2005, and 2004, respectively. A 25 basis point adjustment, up or down, in the expected long-term rate of return on plan assets would have decreased or increased the 2006 net pension charge of \$4.9 million by approximately \$0.1 million.

The objective of our discount rate assumption was to reflect the rate at which the pension benefits could be effectively settled. In making this determination, we took into account the timing and amount of benefits that would be available under the plan's lump sum option. To that effect, our methodology for selecting the discount rate as of December 31, 2006 was to match the plan's cash flows to that of a yield curve that provides the equivalent yields on zero-coupon corporate bonds for each maturity. Benefit cash flows due in a particular year can be "settled" theoretically by "investing" them in the zero-coupon bond that matures in the same year. The discount rate is the single rate that produces the same present value of cash flows. The selection of the 5.90% discount rate as of December 31, 2006 represents the approximate mid-point (to the nearest five basis points) of the single rate under two independently constructed yield curves - one prepared by Mercer Human Resource Consulting which produced a rate of 5.94%; and one prepared by Citigroup which produced a rate of 5.89%. The discount rate as of December 31, 2005 was 5.65%, which was used in developing the 2006 net pension charge. A lower discount rate increases pension expense and the present value of benefit obligations. A 25 basis point adjustment, up or down, in the discount rate (along with a corresponding adjustment in the assumed lump sum interest rate) would have decreased or increased the 2006 net pension charge of \$4.9 million by approximately \$0.6 million.

### Loss Contingencies

Management continuously reviews with legal counsel the status of regulatory matters and pending or threatened litigation. We evaluate the likelihood that a loss contingency exists in accordance with Statement of Financial Accounting Standards No. 5 ("SFAS No. 5"), "Accounting for Contingencies". SFAS No. 5 requires a loss contingency to be recorded if it is probable and reasonably estimable as of the date of the financial statements. See Note 5 to AllianceBernstein's condensed consolidated financial statements contained in Item 1 of this Form 10-Q.

### ACCOUNTING PRONOUNCEMENTS

See Note 8 to AllianceBernstein's condensed consolidated financial statements contained in Item 1 of this Form 10-Q.

### FORWARD-LOOKING STATEMENTS

Certain statements provided by management in this report are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are subject to risks, uncertainties, and other factors that could cause actual results to differ materially from future results expressed or implied by such forward-looking statements. The most significant of these factors include, but are not limited to, the following: the performance of financial markets, the investment performance of sponsored investment products and separately managed accounts, general economic conditions, future acquisitions, competitive conditions, and government regulations, including changes in tax regulations and rates. We caution readers to carefully consider such factors. Further, such forward-looking statements speak only as of the date on which such statements are made; we undertake no obligation to update any forward-looking statements to reflect events or circumstances after the date of such statements. For further information regarding these forward-looking statements and the factors that could cause actual results to differ, see "Risk Factors" in Part I, Item 1A of our Form 10-K for the year ended December 31, 2006 and Part II, Item 1A in this Form 10-Q. Any or all of the forward-looking statements that we make in this Form 10-Q or any other public statements we issue may turn out to be wrong. It is important to remember that other factors besides those listed in "Risk Factors" and those listed below could also adversely affect our revenues, financial condition, results of operations, and business prospects.

The forward-looking statements referred to in the preceding paragraph include statements regarding the outcome of litigation. Litigation is inherently unpredictable, and excessive damage awards do occur. Though we have stated that we do not expect certain legal proceedings to have a material adverse effect on results of operations or financial condition, any settlement or judgment with respect to a legal proceeding could be significant, and could have a material adverse effect on our results of operations or financial condition.

The forward-looking statements referred to above also include estimated earnings guidance and related assumptions provided for full year 2007. The earnings guidance is based on a number of assumptions, including, but not limited to, the following: net inflows of client assets under management continuing at levels similar to recent rates, and equity and fixed income market returns at annual rates of 8% and 5%, respectively, for the balance of the year. Net inflows of client assets are subject to domestic and international securities market conditions, competitive factors, and relative investment performance, each of which may have a negative effect on net inflows; capital market performance is inherently unpredictable. In view of these factors, and particularly given the volatility of capital markets (and the effect of such volatility on performance fees and the value of investments in respect of incentive compensation) and the difficulty of predicting client asset inflows and outflows, our earnings estimates should not be relied on as predictions of actual performance, but only as estimates based on assumptions, which may or may not be correct. There can be no assurance that we will be able to meet the investment and service goals and needs of our clients or that, even if we do, it will have a positive effect on the company's financial performance.

#### OTHER INFORMATION

With respect to the unaudited condensed consolidated interim financial information of AllianceBernstein for the three months ended March 31, 2007, included in this quarterly report on Form 10-Q, PricewaterhouseCoopers LLP reported that they have applied limited procedures in accordance with professional standards for a review of such information. However, their separate report dated May 4, 2007 appearing herein states that they did not audit and they do not express an opinion on the unaudited condensed consolidated interim financial information. Accordingly, the degree of reliance on their report on such information should be restricted in light of the limited nature of the review procedures applied. PricewaterhouseCoopers LLP is not subject to the liability provisions of Section 11 of the Securities Act for their report on the unaudited condensed consolidated interim financial information because that report is not a "report" or a "part" of the registration statement prepared or certified by PricewaterhouseCoopers LLP within the meaning of Sections 7 and 11 of the Securities Act.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

There have been no material changes to AllianceBernstein's market risk for the quarterly period ended March 31, 2007.

# **Item 4.** Controls and Procedures

# **Disclosure Controls and Procedures**

AllianceBernstein maintains a system of disclosure controls and procedures that is designed to ensure that information required to be disclosed is accumulated and communicated to management, including the Chief Executive Officer and the Chief Financial Officer, in a timely manner.

As of the end of the period covered by this report, management carried out an assessment, under the supervision and with the participation of the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the disclosure controls and procedures. Based on this assessment, the Chief Executive Officer and the Chief Financial Officer concluded that the disclosure controls and procedures are effective.

# Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting occurred during the first quarter of 2007 that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.