



ALLIANCEBERNSTEIN

Alliance Capital Announces Plans For Scranton, Pa-Based Mutual Fund Service Center

December 17, 1999

New York, NY - December 17, 1999 - Alliance Capital today announced that its wholly owned subsidiary, Alliance Fund Services, Inc. ("AFS"), intends to open a large new mutual fund service center in Scranton, Pennsylvania in the late summer of 2000. AFS has signed a lease for a new 60,000 square foot building to be constructed by Mericle Commercial Real Estate Services in the 353-acre Glenmaura Corporate Center office park.

This new site will be the fifth such service center for the New York-based global investment management firm, which currently maintains service locations in Secaucus, NJ; San Antonio, TX; Luxembourg; and Singapore to handle fund accounting, transaction processing, transfer agency, as well as shareholder and sales representative telephone service. AFS expects to staff the Scranton site with as many as 300 people over the next four years.

"We are grateful for the welcome that Pennsylvania has shown to us and look forward to becoming an active member of the Scranton business community," said John Carifa, President of Alliance Capital. "In particular, we would like to thank Governor Tom Ridge's Action Team and acknowledge the efforts of the Scranton Plan, which provided key community and site selection assistance, as well as the Lackawanna County Commissioners and officials from Moosic Borough and the Riverside School District, who created an attractive tax incremental finance district. The region's large, skilled labor pool and competitive labor costs will allow us to staff our new center swiftly with qualified service representatives, and our mutual fund shareholders will benefit from the improved service and processing efficiency that this new site will allow."

"Pennsylvania welcomes Alliance Fund Services and the good paying jobs it will bring to Lackawanna County," said Pennsylvania Governor Tom Ridge. "The Commonwealth continues to attract diverse companies that will provide a solid foundation for Pennsylvania in the 21st century."

"We are thrilled about Alliance's decision to locate in Lackawanna County," said Austin J. Burke, President of the Greater Scranton Chamber of Commerce. "This is a world-class company that will provide our workforce with attractive salaries and strong career opportunities. The Scranton Plan is glad to have provided assistance during the selection process."

Under the leadership of Pennsylvania Governor Tom Ridge, Pennsylvania's Department of Community and Economic Development has offered Alliance Capital an incentive financing package consisting of Job Creation Tax Credits, an Opportunity Grant, and a Customized Job Training Grant. The Scranton Chamber's business education partnership - Skills in Scranton - has also agreed to help Alliance Capital with coordinating job training programs.

Alliance Capital has set up an email address for individuals to contact for more information regarding job opportunities at the center - PA_Opportunity@acml.com - or applicants can send resumes to Alliance Capital, Human Resources Dept., 500 Plaza Drive, Secaucus, NJ, Attn: SCPA. The office will be staffed initially with a small team of service agents who will move from New Jersey, and approximately 150 new personnel are expected to be hired from the Scranton area within the first year of operation. Training will be provided to expand the skills of new hires.

In an industry that has been experiencing impressive growth, Alliance Capital has been the #1 asset gatherer within its competitive universe of mutual fund providers. From January to October 1999, Alliance Capital captured approximately 24% of the net new asset flows into the non-proprietary fund universe (the universe of fund companies whose funds are available primarily through financial intermediaries such as brokers, bank reps, insurance agents, and others). The firm now services over 4.5 million shareholder accounts sourced worldwide.

"Continued outstanding sales of Alliance Premier Growth Fund and other core growth funds, as well as our core value product - Alliance Growth & Income Fund - have necessitated the opening of the new Scranton facility," added Mr. Carifa. "The new site will allow us to continue to provide a high level of service to our mutual fund shareholders as we expand."

About Alliance Capital Alliance Capital is a leading global investment management firm with over US\$317 billion under management. Alliance Capital manages retirement assets for many of the largest U.S. public and private employee benefit plans (including 28 of the U.S.'s Fortune 100 companies), for public employee retirement funds in 31 out of the 50 U.S. states, and for foundations, endowments, banks, and insurance companies worldwide. Alliance Capital is also one of America's largest mutual fund sponsors, with a diverse family of fund portfolios and approximately 4.5 million shareholder accounts. Alliance Capital Management Holding L.P. [NYSE: AC] owns approximately 43% of the units representing beneficial ownership of limited partnership interests in Alliance Capital.